

# **The Rapidly Evolving Energy Landscape: What's Occurring, Why, and How to Think About It**

Peter Kelly-Detwiler, NorthBridge Energy Partners

NPA Annual Conference, August 30, 2022



## **The Future is Coming to You in 3D:**

Decarbonization

Digitalization

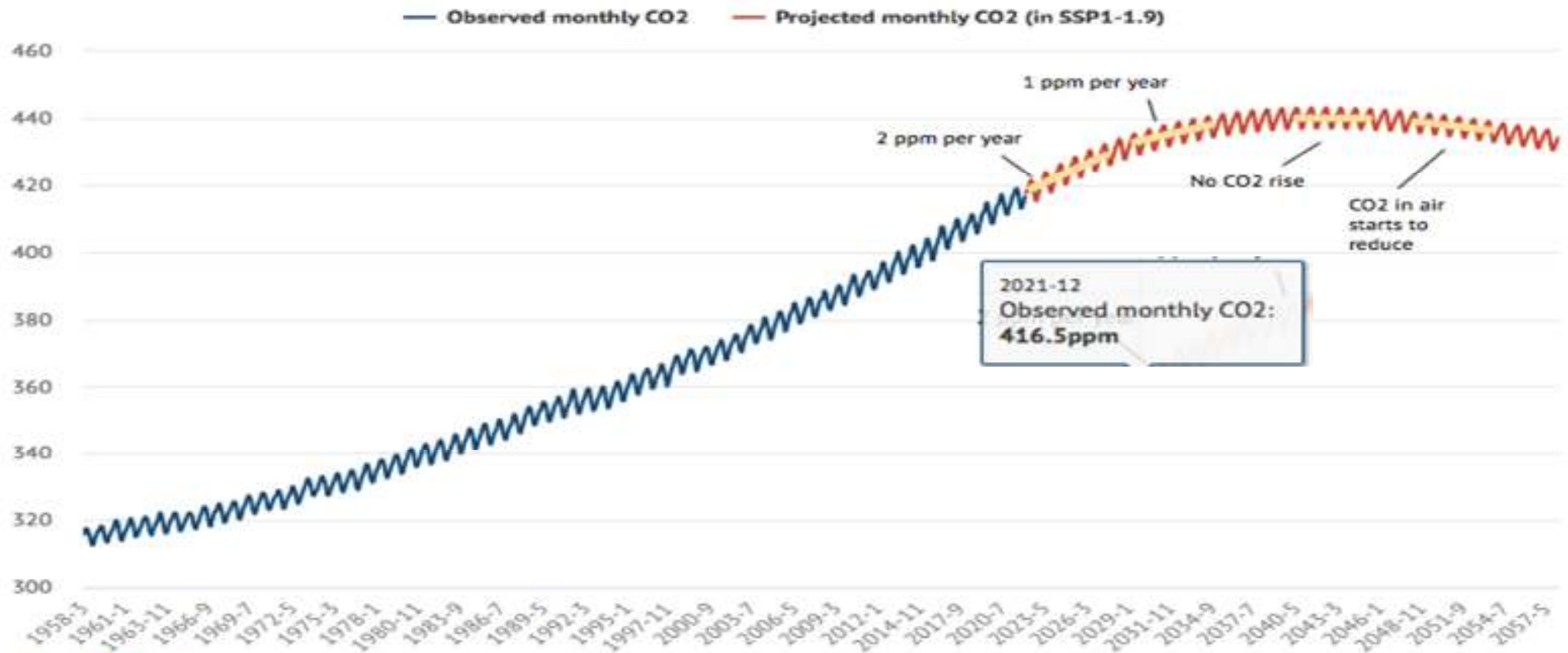
Decentralization



# Carbon: The Fundamental (and Existential) Challenge

To limit global warming to 1.5C, the CO<sub>2</sub> rise must slow rapidly and stop before 2050

Atmospheric CO<sub>2</sub> concentrations (parts per million, ppm)



<https://www.carbonbrief.org/guest-post-how-the-keeling-curve-will-need-to-bend-to-limit-global-warming-to-1-5c/>



## A Word About The Pace of Change...

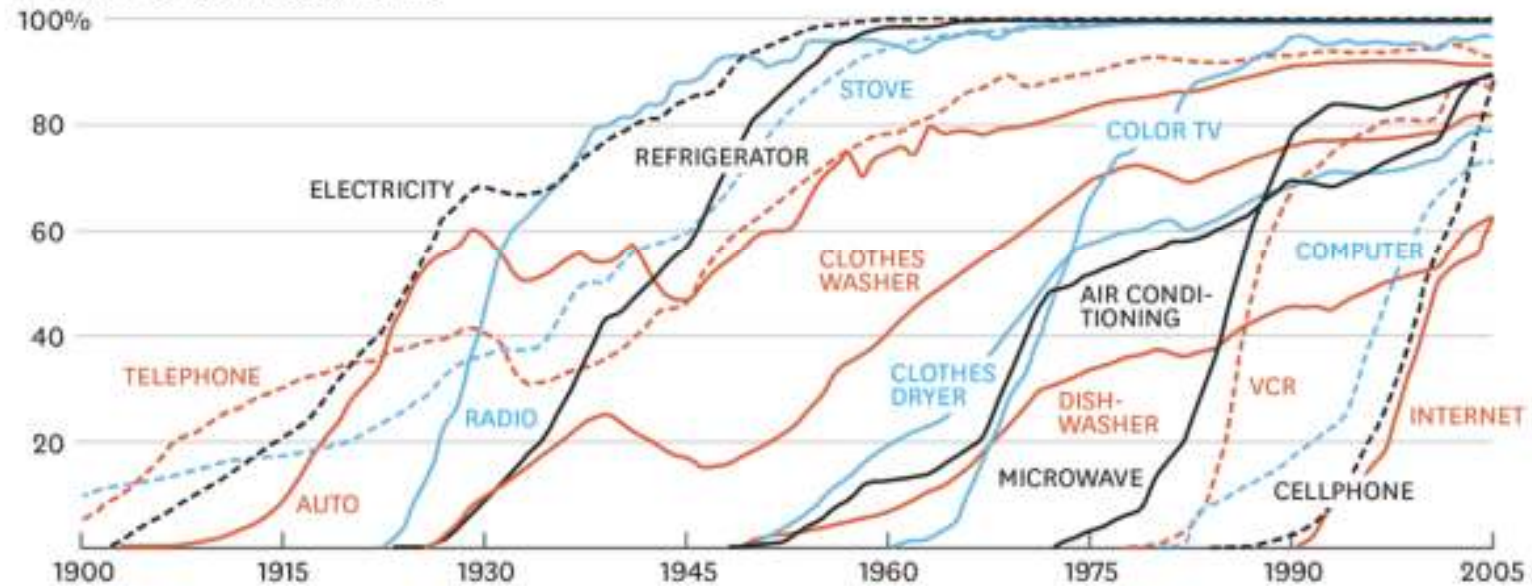


The Cori supercomputer has roughly 750,000 more disk capacity than the average desktop computer. Photo | Lawrence Berkeley National Laboratory

## ... and Tech Adoption Curves

### CONSUMPTION SPREADS FASTER TODAY

PERCENT OF U.S. HOUSEHOLDS



SOURCE NICHOLAS FELTON, THE NEW YORK TIMES

HBR.ORG



<https://hbr.org/2013/11/the-pace-of-technology-adoption-is-speeding-up>





## \$369 Bn of New Federal Incentives Will Accelerate the Dynamic

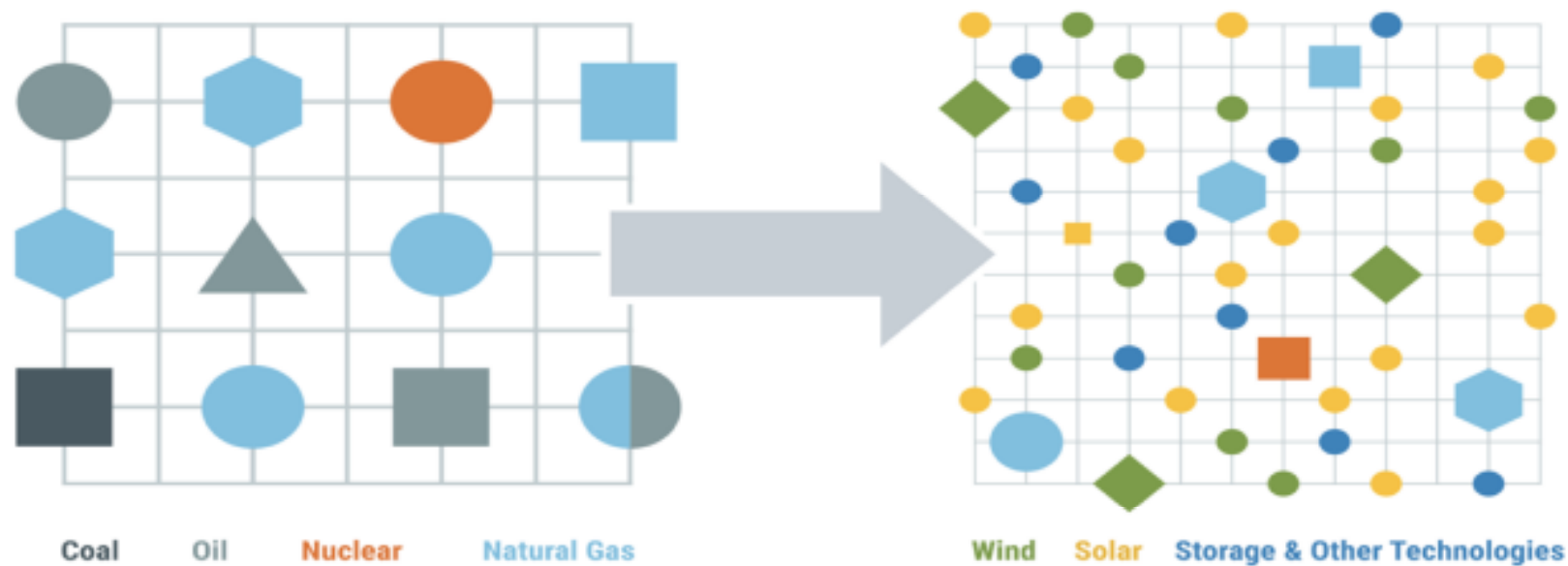


<https://www.bbc.com/news/uk-england-gloucestershire-60765050>



# Centralized vs Decentralized: Which Future Dynamic Predominates?

## What Does the Future Grid Look Like?



There are two dimensions to the transition, happening simultaneously:

- 1 A shift from conventional generation to renewable energy
- 2 A shift from centrally dispatched generation to distributed energy resources



# Bulk Power Markets: Trends & Challenges

You Are Here,  
Which Means  
You Are in a  
Competitive  
Market

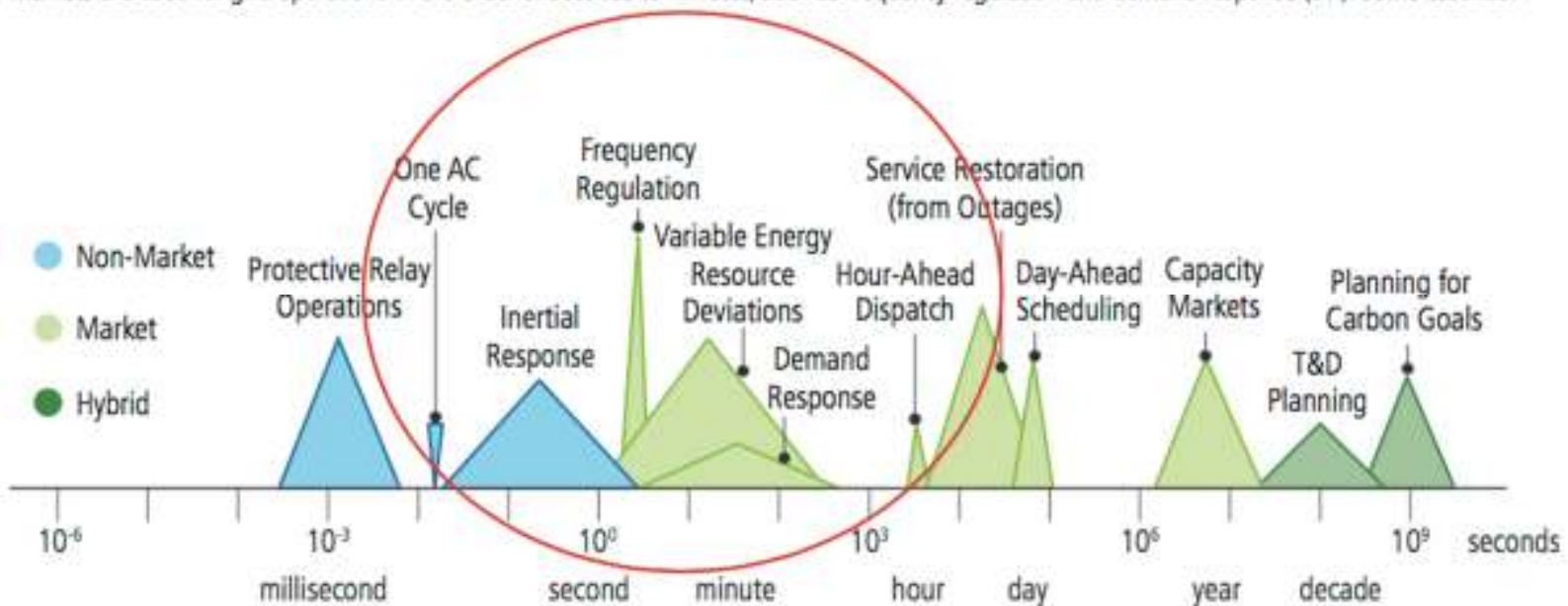




# From Decades to Milliseconds: It All Has to Work

**Figure 4-3. System Reliability Depends on Managing Multiple Event Speeds<sup>18</sup>**

Markets are used for grid operations in the order of seconds to minutes, such as frequency regulation and demand response (DR). Some essential

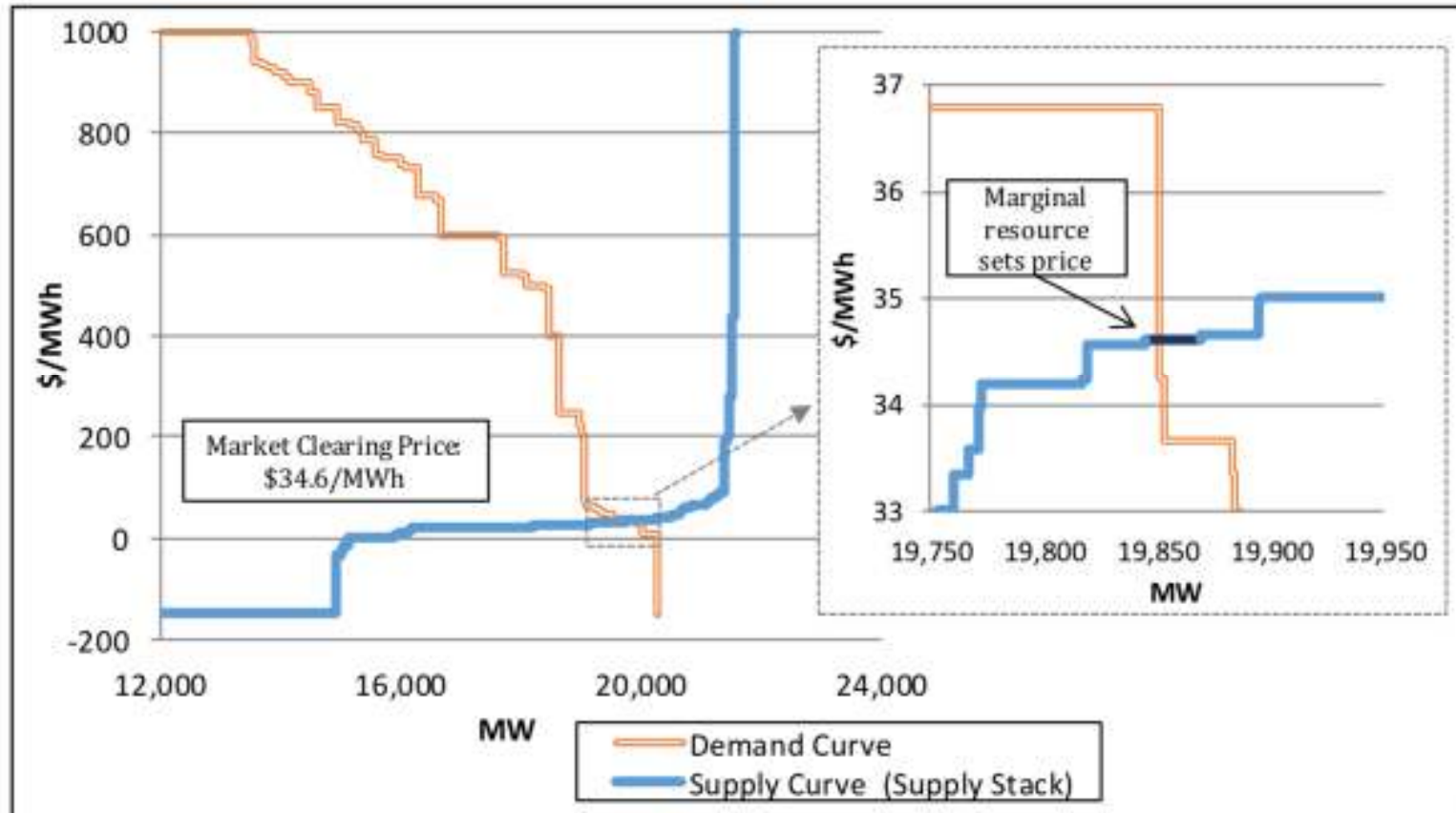


reliability capabilities, such as inertial response, occur faster than typical market signals. Acronyms: transmission and distribution (T&D), alternating current (AC).



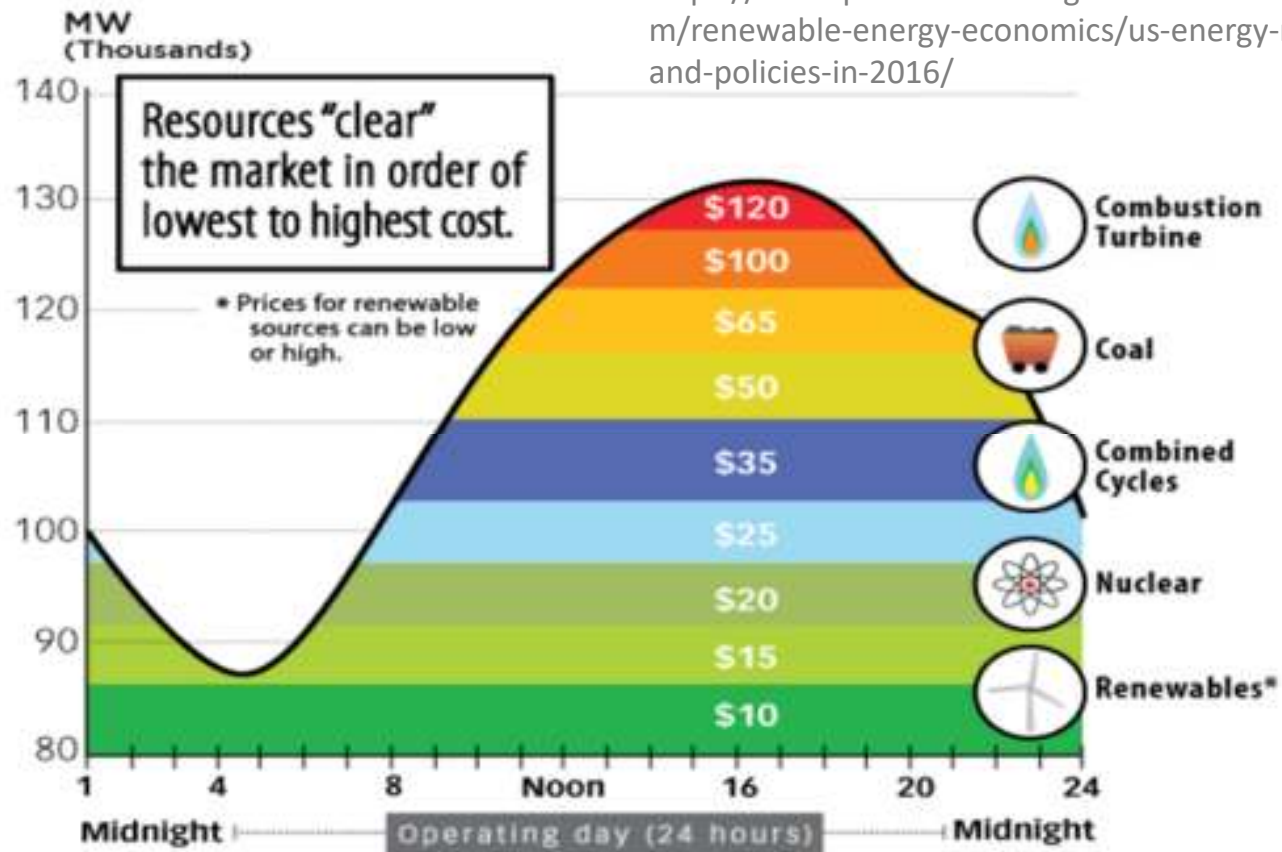
# WholeSale Competitive Markets: S&D

Figure 3-34: Day-Ahead Supply and Demand Curves – July 25, 2018, HE 13



# The Shifting Dispatch Order

<https://theimportanceofbeingearnestaboutenergy.com/renewable-energy-economics/us-energy-markets-and-policies-in-2016/>

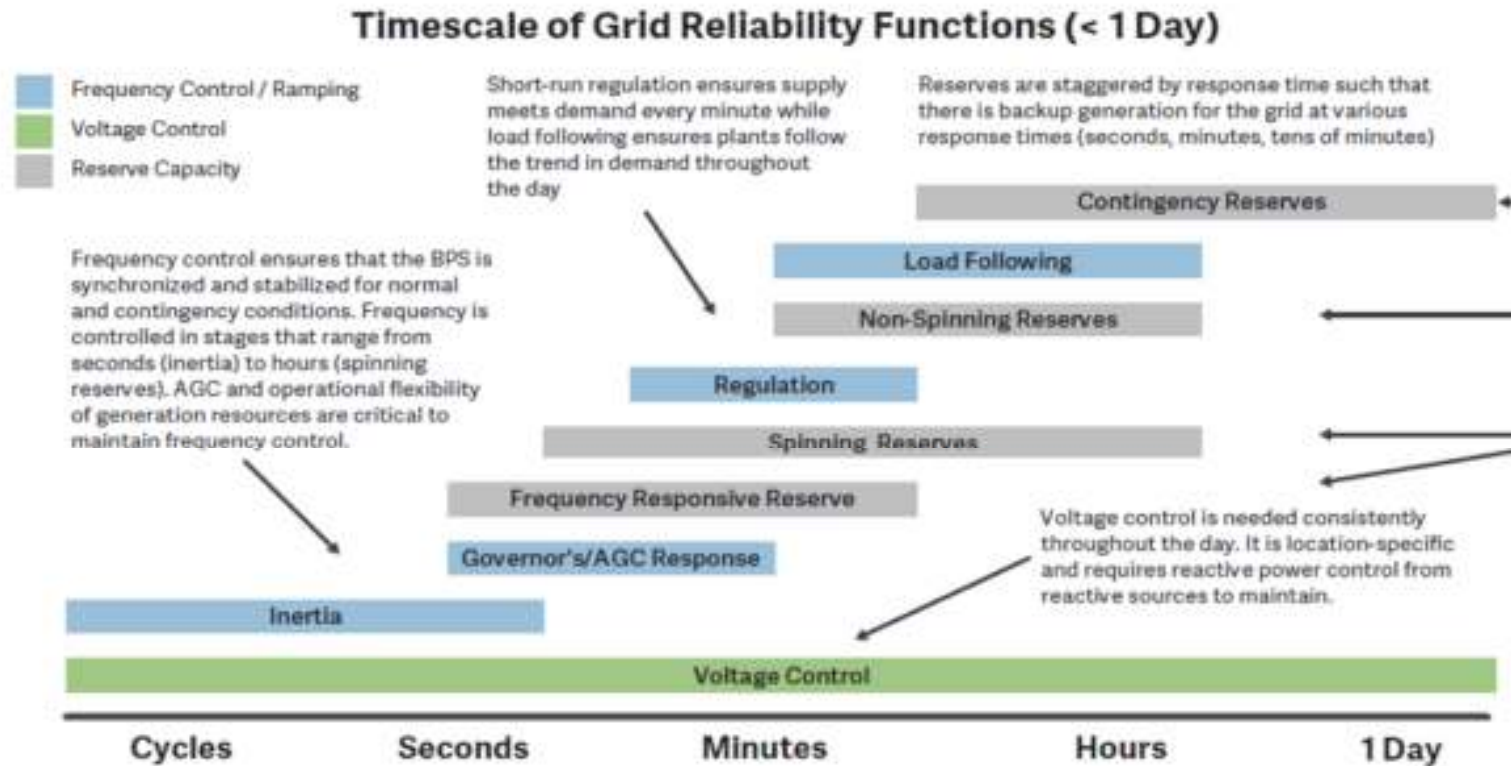


8/30/2022

[Learn.pjm.com/three-priorities/keeping-the-lights-on/how-pjm-schedules-generation.aspx](http://Learn.pjm.com/three-priorities/keeping-the-lights-on/how-pjm-schedules-generation.aspx)



# Non-Energy Services



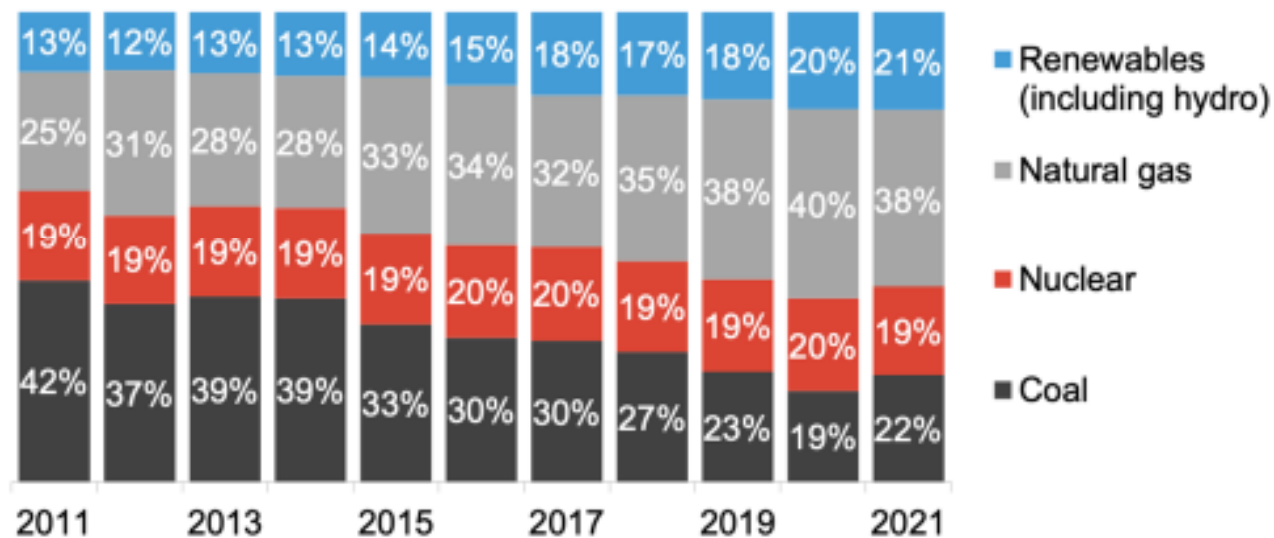
## Notes and Sources:

- [1] Adapted from Kirby, Brendan, "Potential New Ancillary Services: Developments of Interest to Generators," August 2014.
- [2] NERC, "Special Report: Ancillary Service and Balancing Authority Area Solutions to Integrate Variable Generation," March 2011.
- [3] Kirby, Brendan, "Ancillary Services: Technical and Commercial Insights," July 2007.



# The Supply Mix is Rapidly Evolving = Volatility

U.S. electricity generation, by fuel type

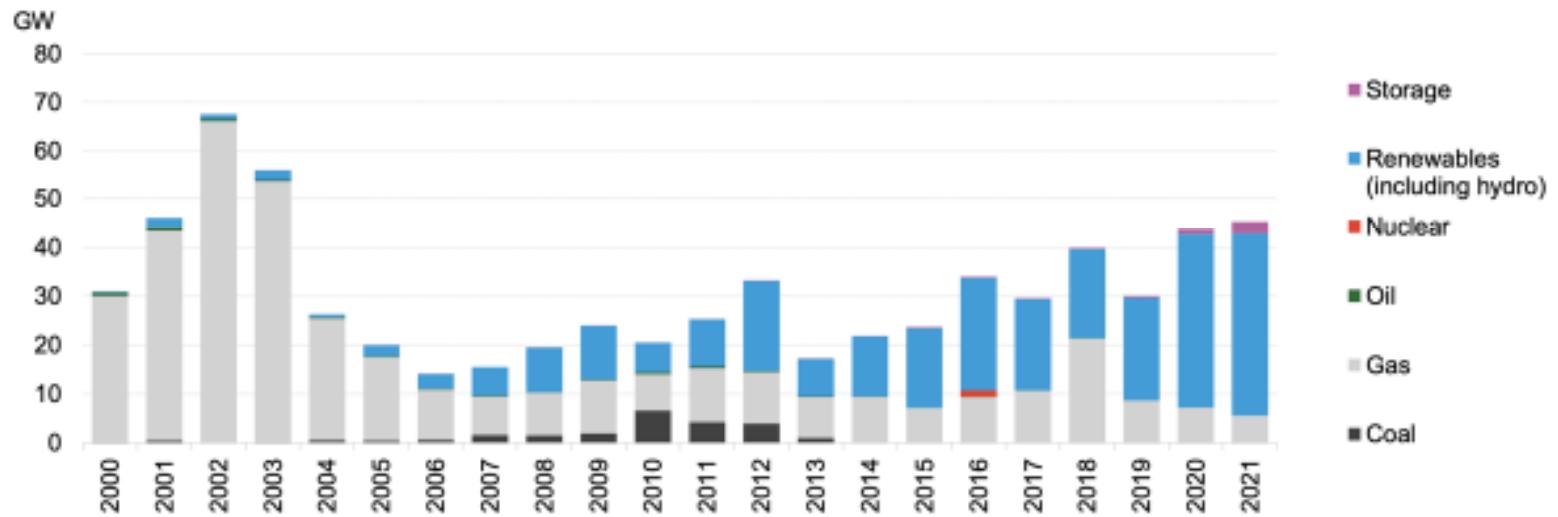


<https://www.bcse.org/factbook/#>



# The New Generation Mix is Renewables-Based

U.S. electric generating capacity build, by fuel type



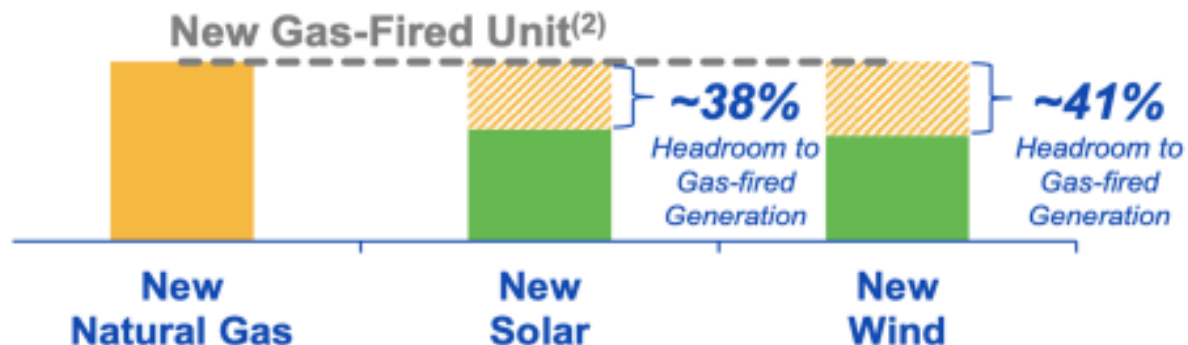
<https://www.bcse.org/factbook/#> 2022



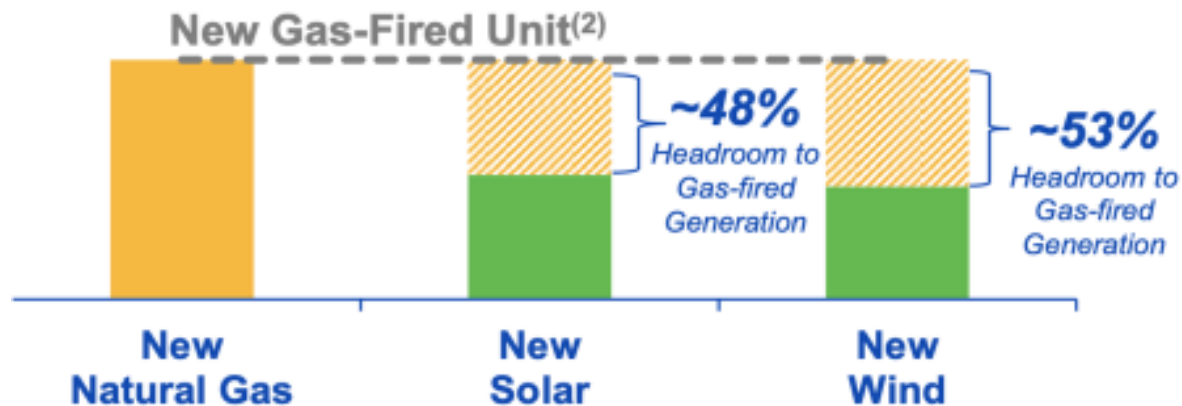


## Recent Inflationary Trends Favor Renewables

### \$/MWh Comparison in 2021<sup>(3)</sup>



### \$/MWh Comparison in 2022<sup>(3)</sup>



[https://www.investor.nexteraenergy.com/~media/Files/N/NEE-IR/news-and-events/events-and-presentations/2022/06-14-2022/June%202022%20Investor%20Presentation\\_Website\\_vF.pdf](https://www.investor.nexteraenergy.com/~media/Files/N/NEE-IR/news-and-events/events-and-presentations/2022/06-14-2022/June%202022%20Investor%20Presentation_Website_vF.pdf)



# Let's Talk Solar

## U.S. energy overview: Renewable energy capacity build by technology

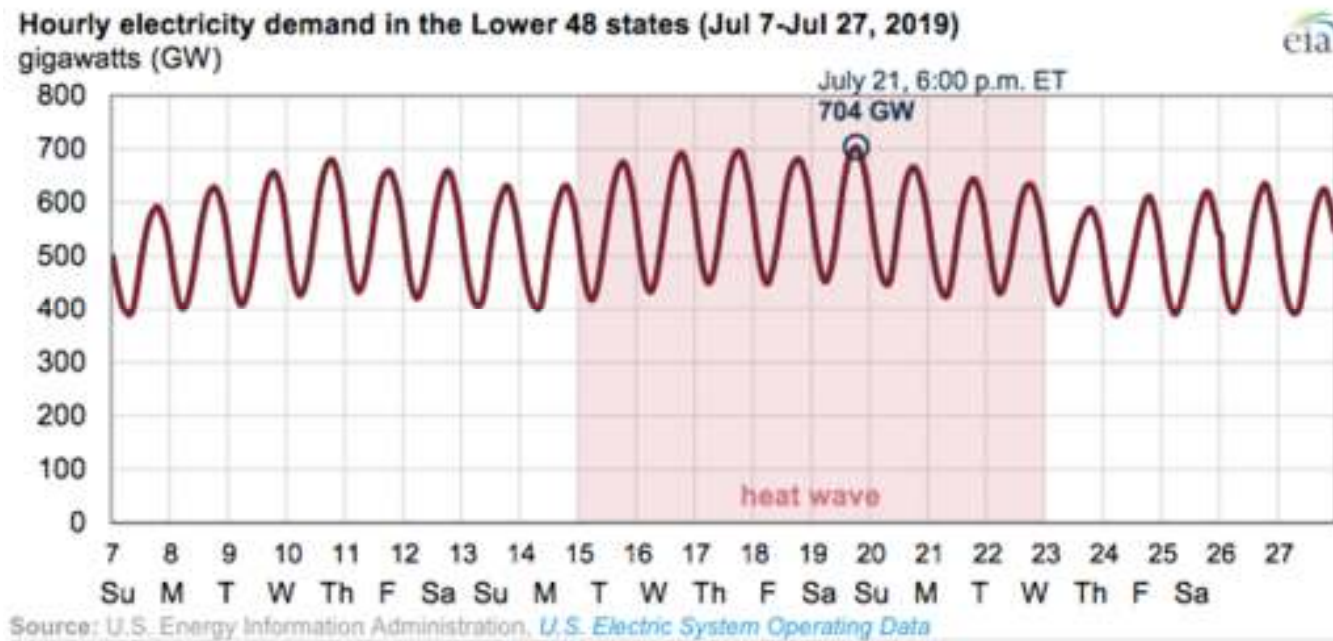
GW



<https://www.bcse.org/factbook/#> 2022



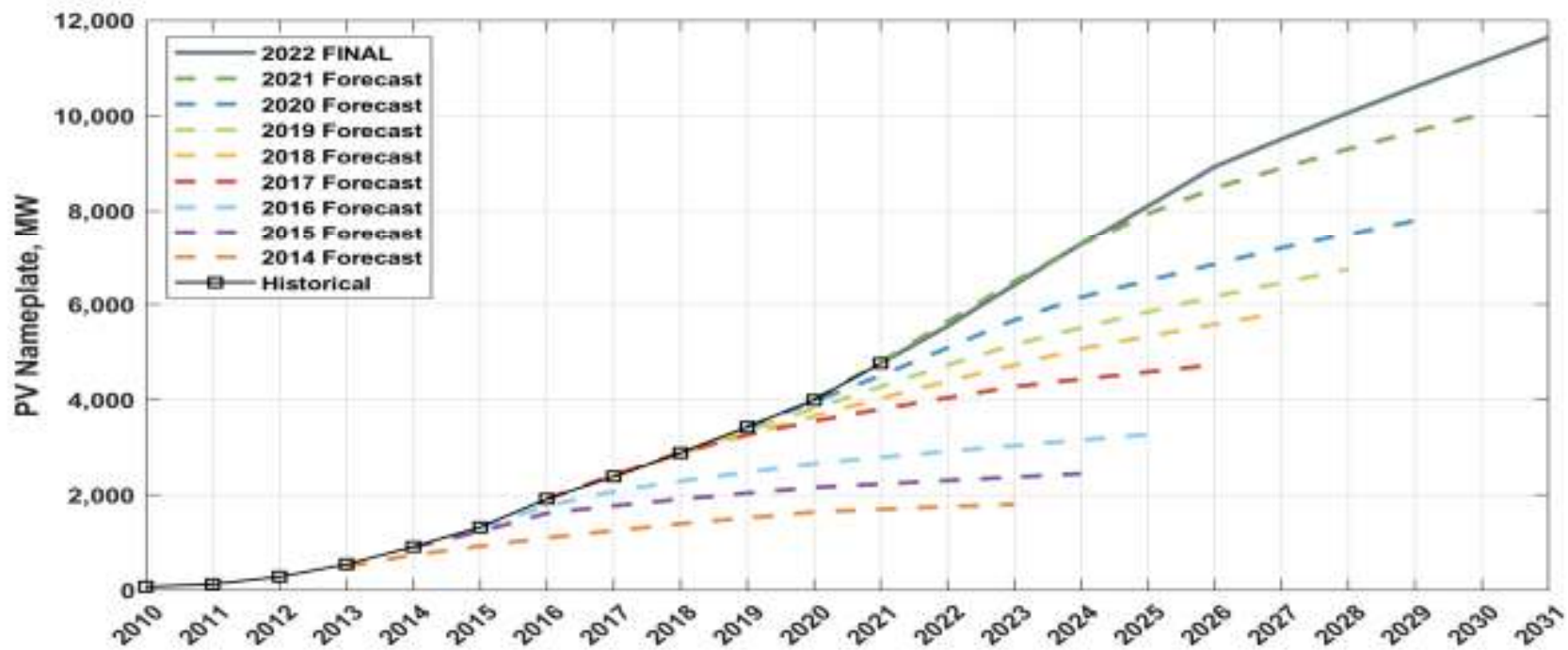
## New Volatilities: Marginal Demand & Supply Driven by Weather



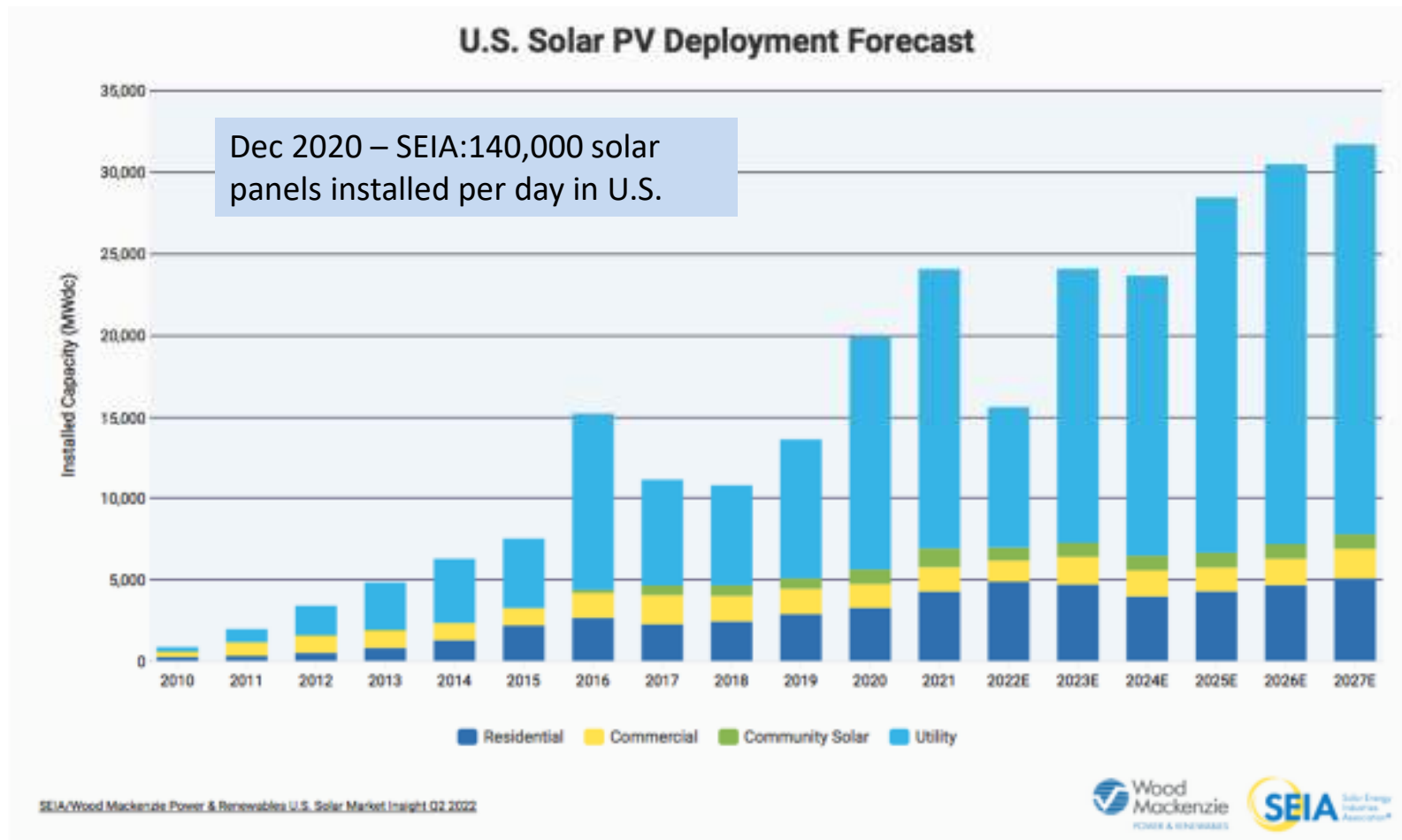
## We Keep Underestimating the Adoption Dynamic

### Total PV Nameplate Capacity Growth

*Reported Historical vs. Forecast (FCM+EOR+BTM), MW<sub>ac</sub>*



## And Will Continue to Do So

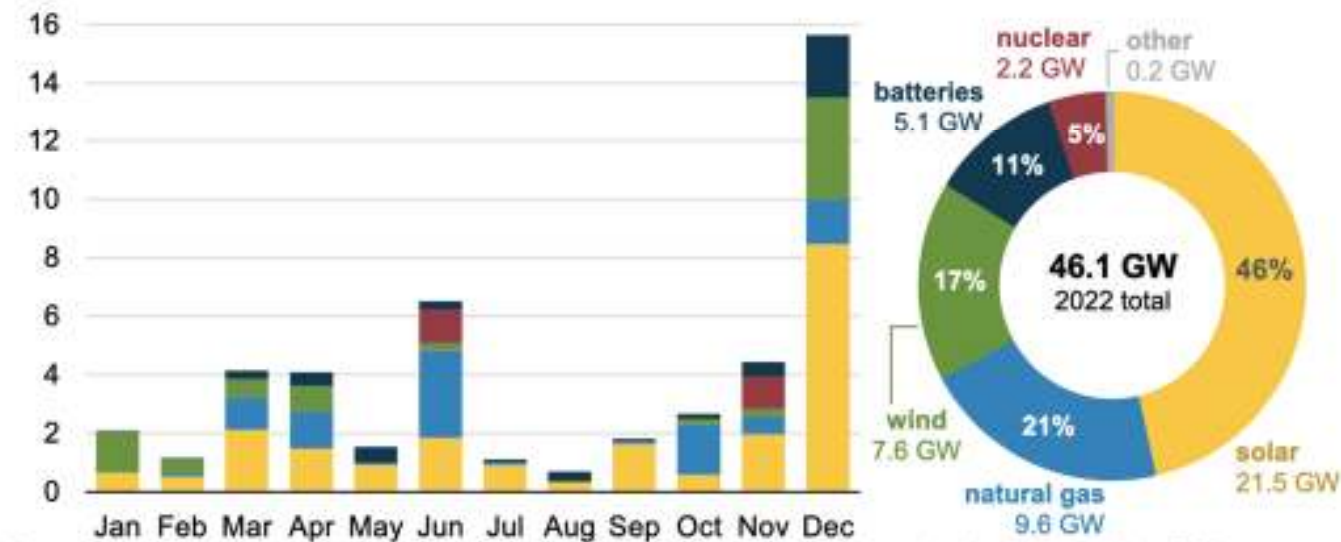


# It's Currently the Biggest Game in Town

JANUARY 10, 2022

Solar power will account for nearly half of new U.S. electric generating capacity in 2022

**Planned U.S. utility-scale electric generating capacity additions (2022)**  
gigawatts (GW)



Source: U.S. Energy Information Administration, *Preliminary Monthly Electric Generator Inventory*, October 2021

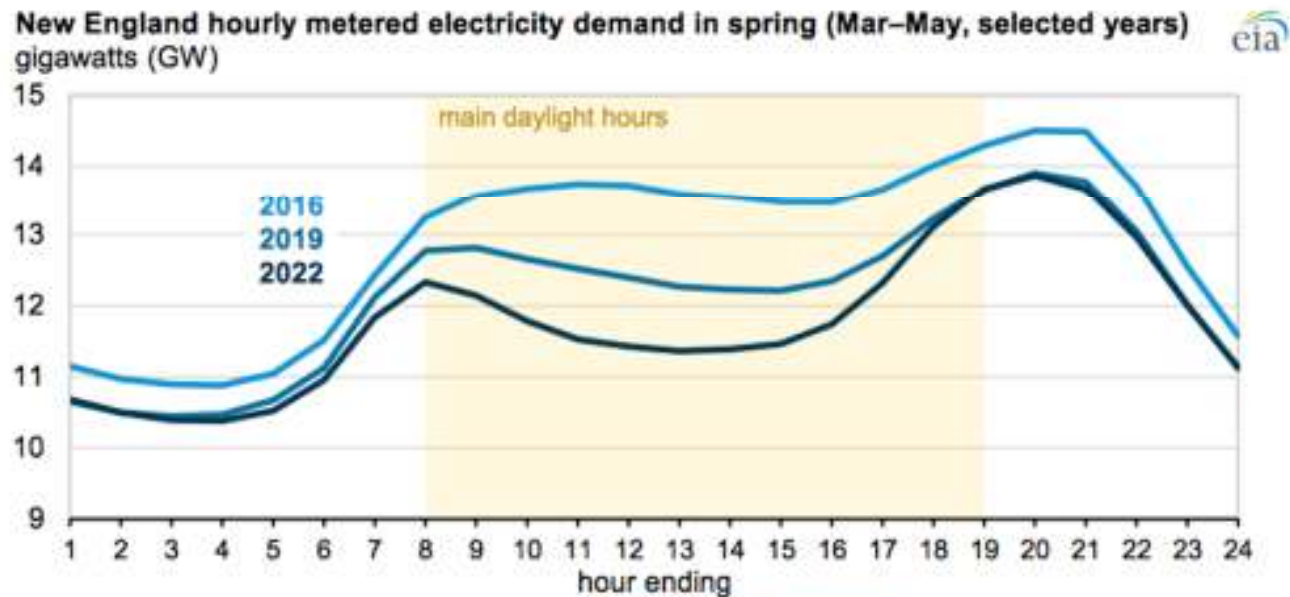




## And It's Changing the Planning Paradigm...

JULY 29, 2022

### Small-scale solar is changing hourly utility electricity demand in New England



Data source: U.S. Energy Information Administration, [Hourly Electric Grid Monitor](#)



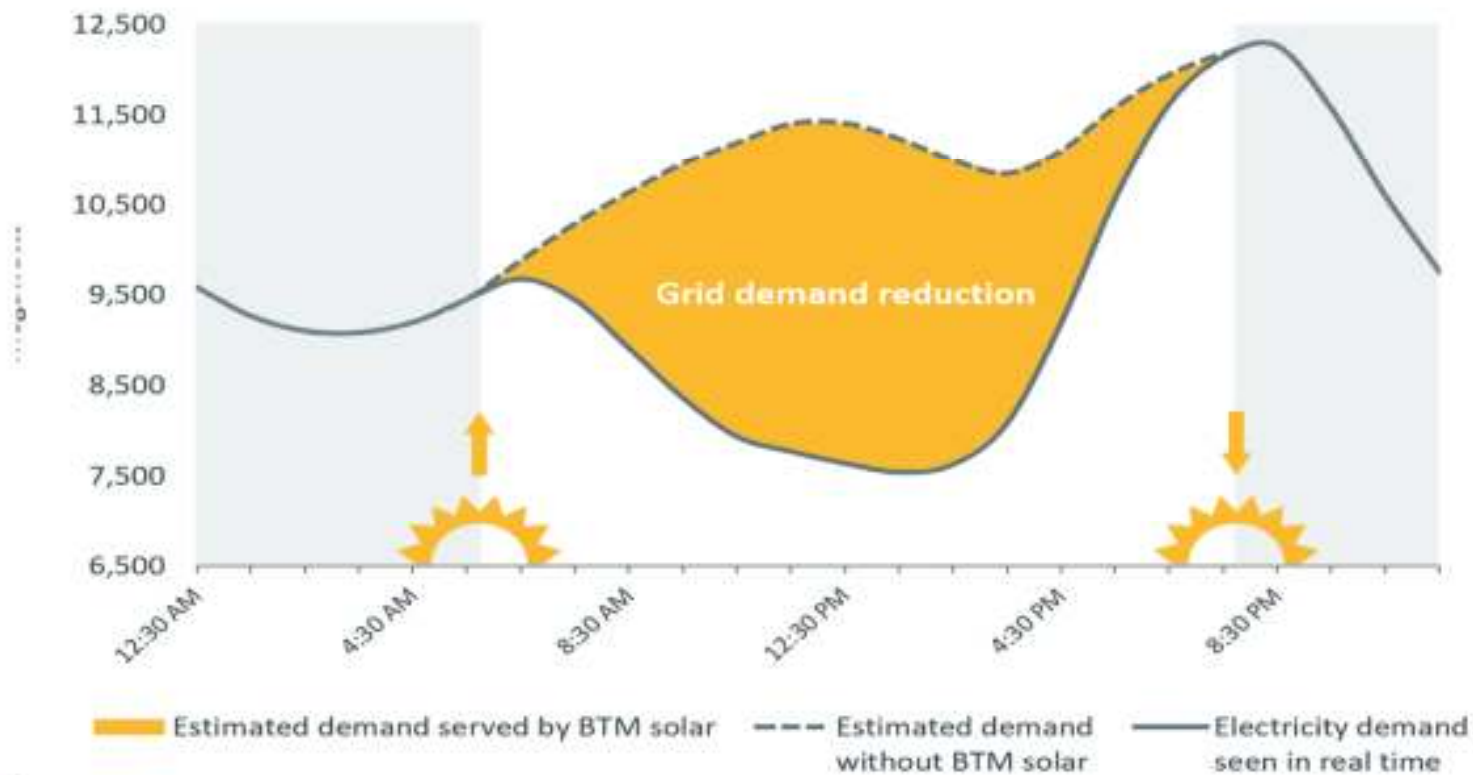
<https://www.eia.gov/todayinenergy/detail.php?id=53239&src=email>



# As Well As How We Operate the Grid

## Behind-the-Meter Solar Contributes to Record-Low Demand

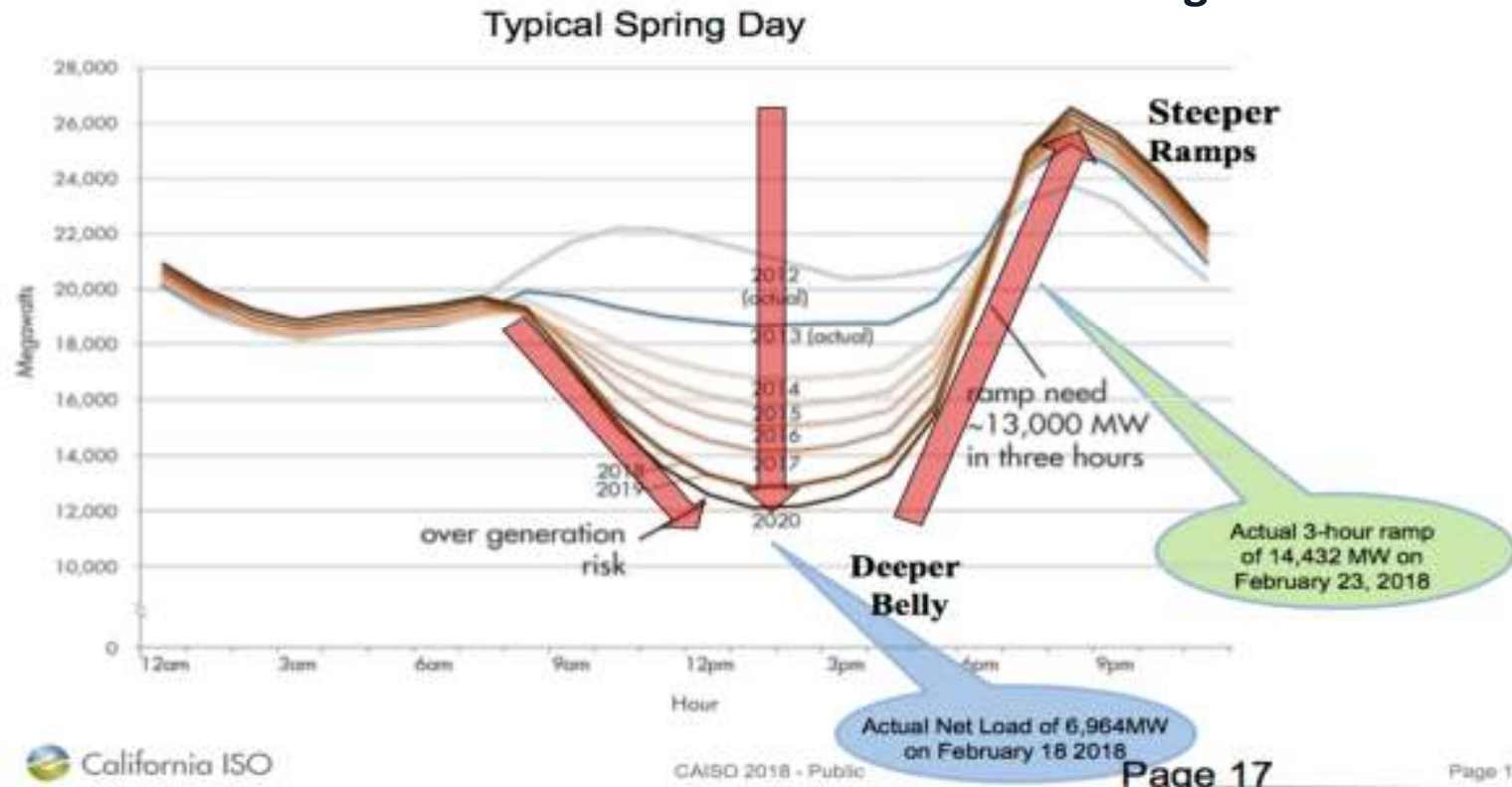
Consumer demand for electricity from the bulk power grid dropped to 7,580 MW during the afternoon hours on May 1, 2022, the lowest mark observed since ISO New England began operating the system in 1997. Behind-the-meter (BTM) solar significantly reduced demand for grid electricity.



# A Big Challenge: Integrating Renewables

Actual net-load and 3-hour ramps are about four years ahead of ISO's original estimate

~~eight~~

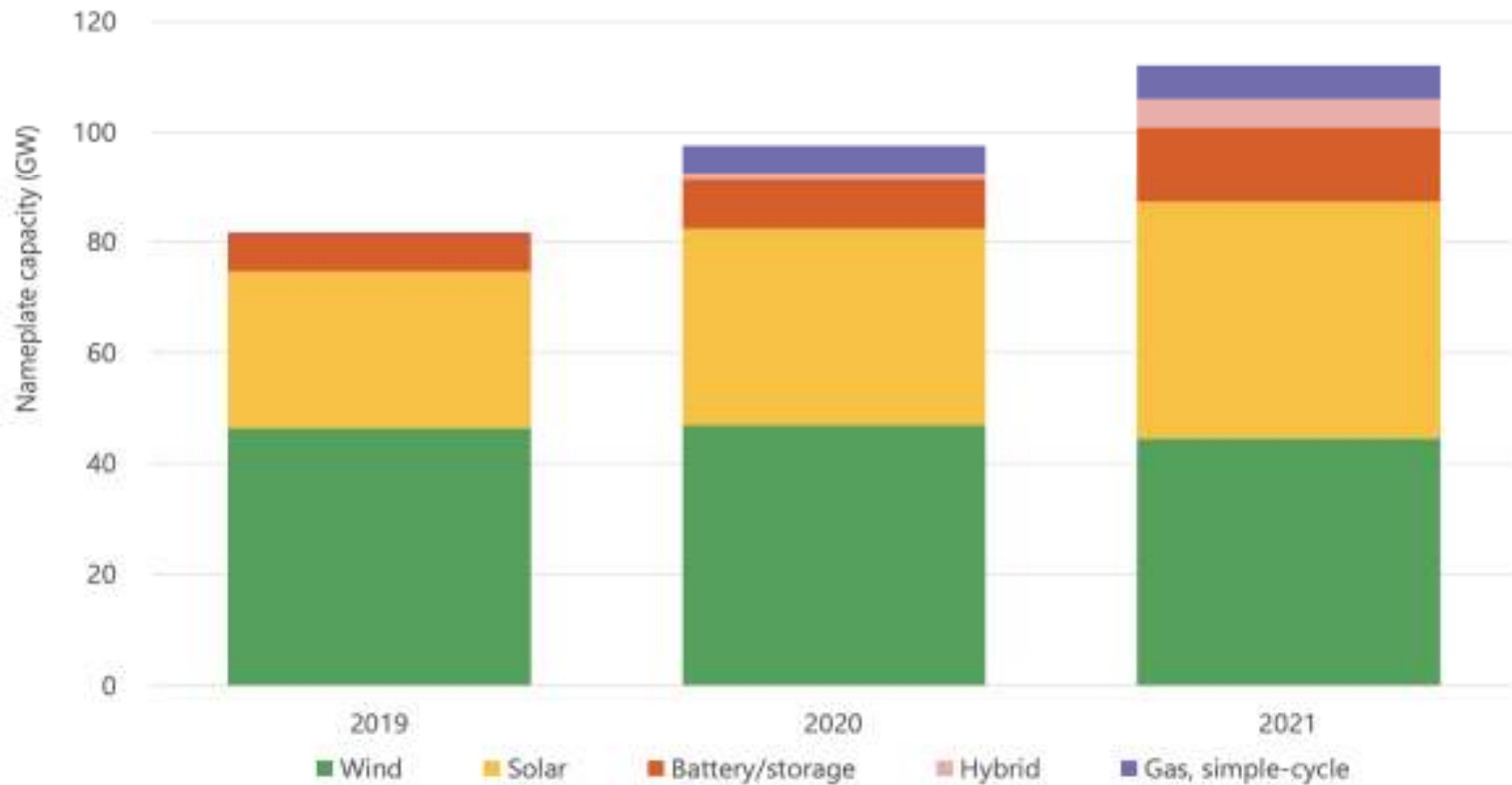


[http://www.storagealliance.org/sites/default/files/2018%20MDF\\_Presentations.pdf#page=18](http://www.storagealliance.org/sites/default/files/2018%20MDF_Presentations.pdf#page=18)



Lest You Think That's Only California or New England...

## SLIGHTLY LESS WIND IN GENERATION INTERCONNECTION QUEUE, BUT OTHER TYPES UP



SPP MMU

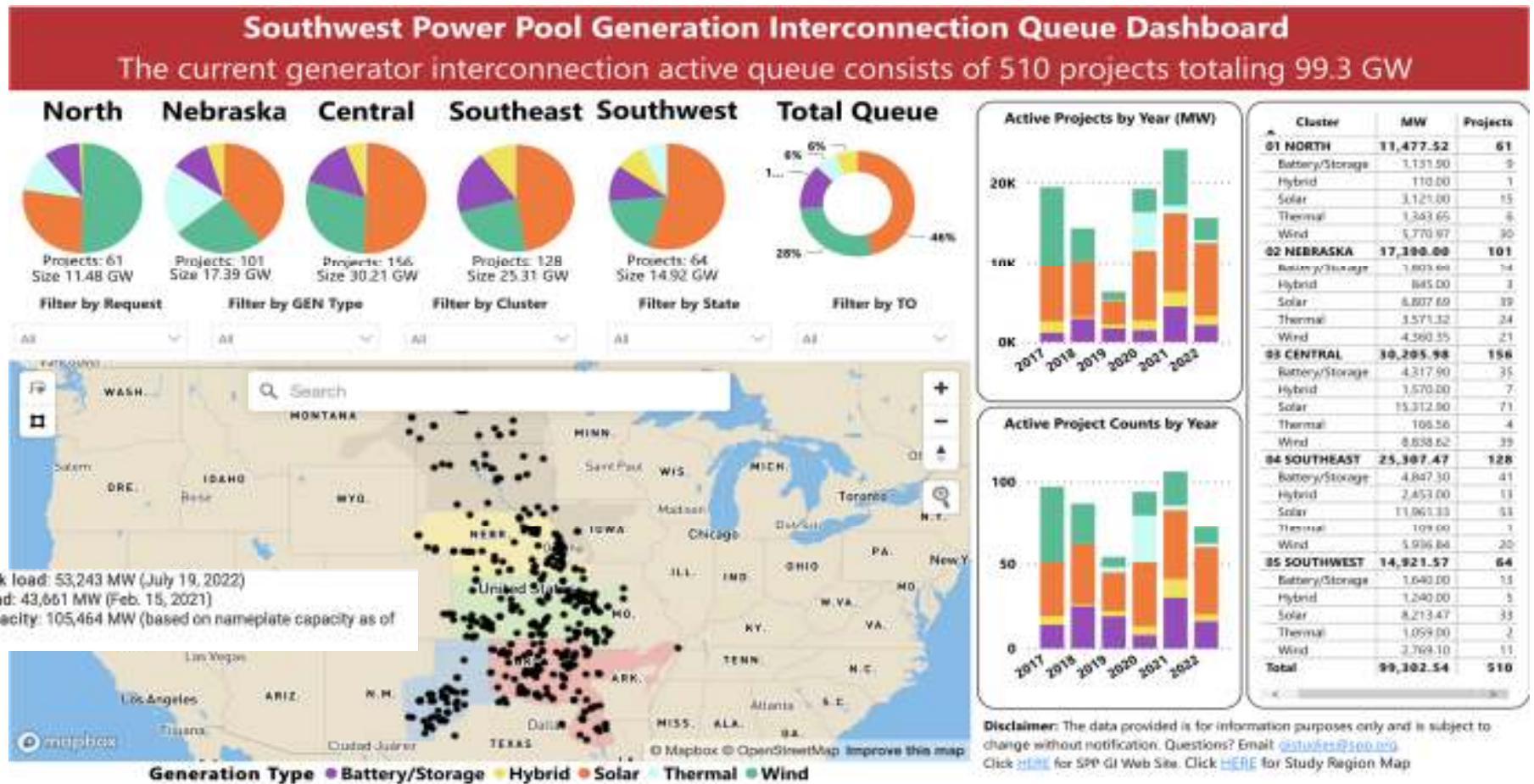


<https://www.spp.org/documents/67169/2021%20annual%20state%20of%20the%20market%20presentation.pdf>

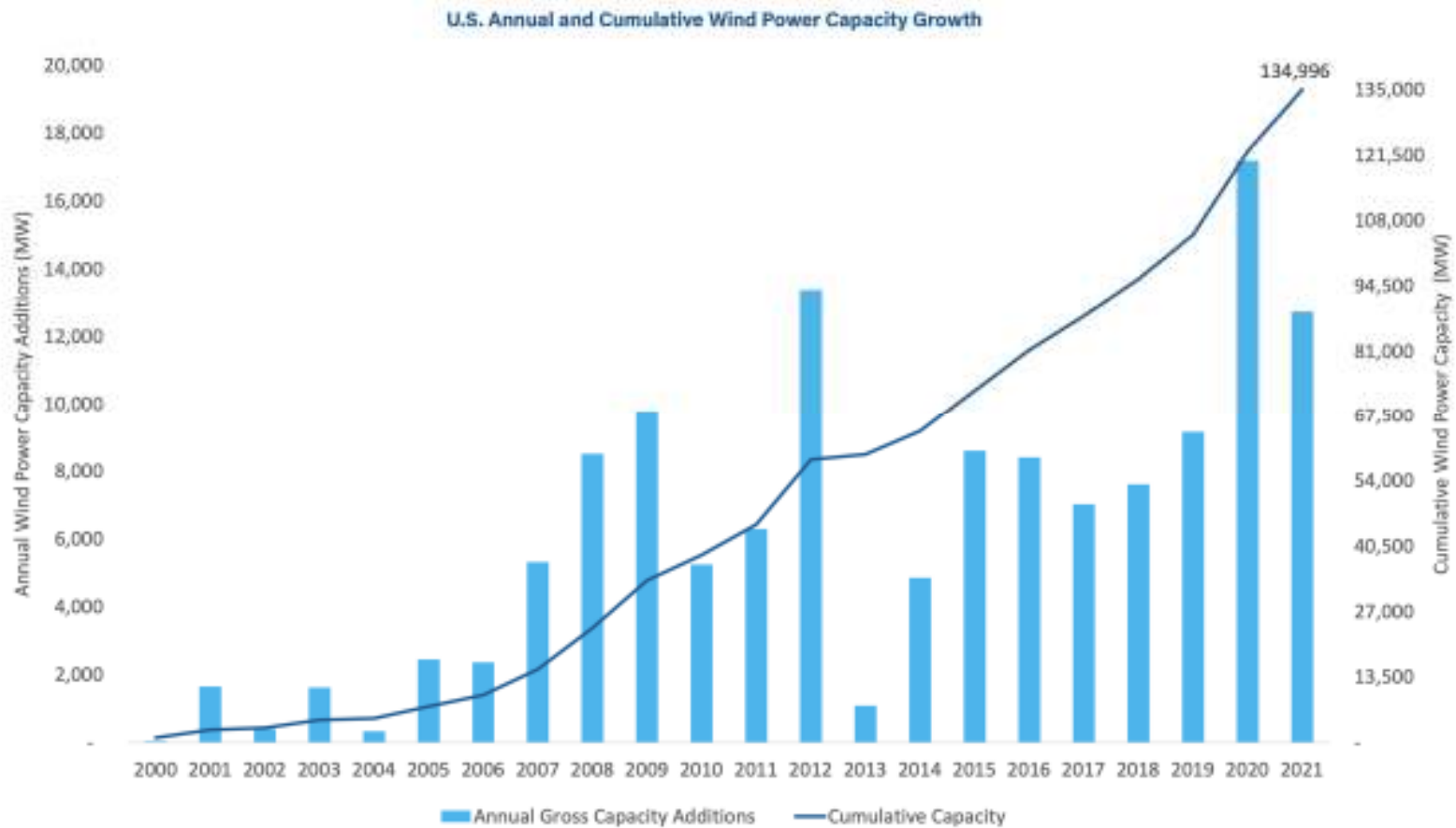




# That Solar Party is Coming to You

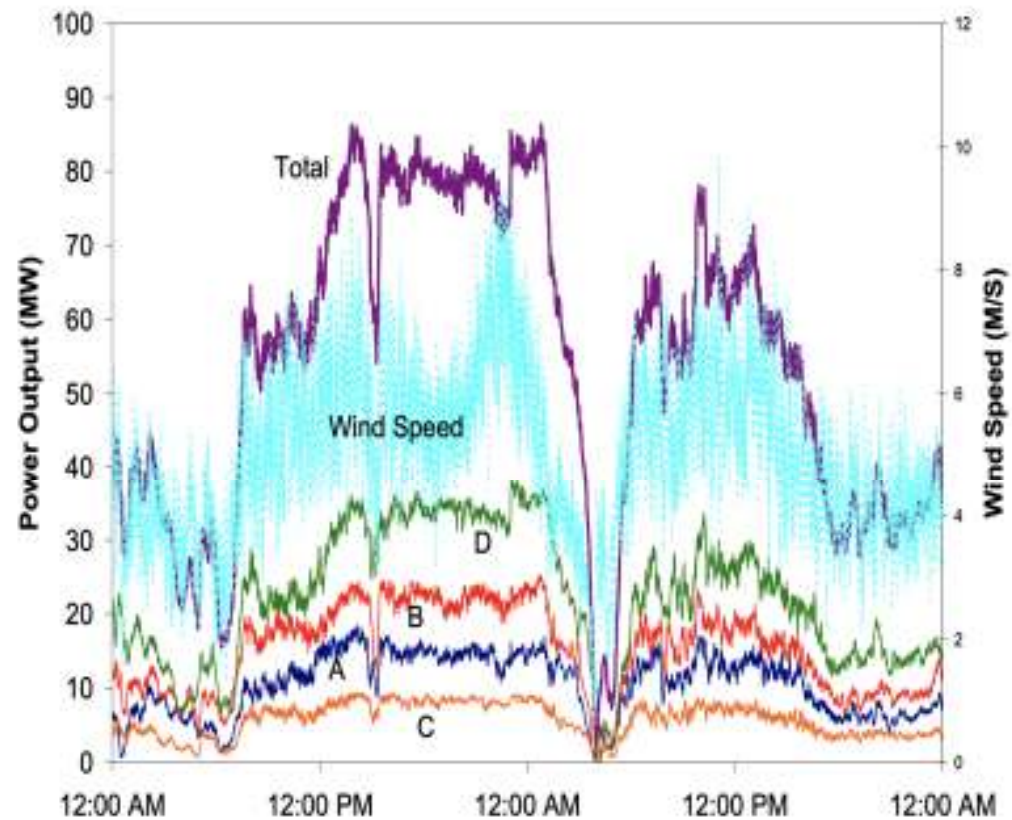


# What About Wind?





## Wind: An Ugly Output Curve



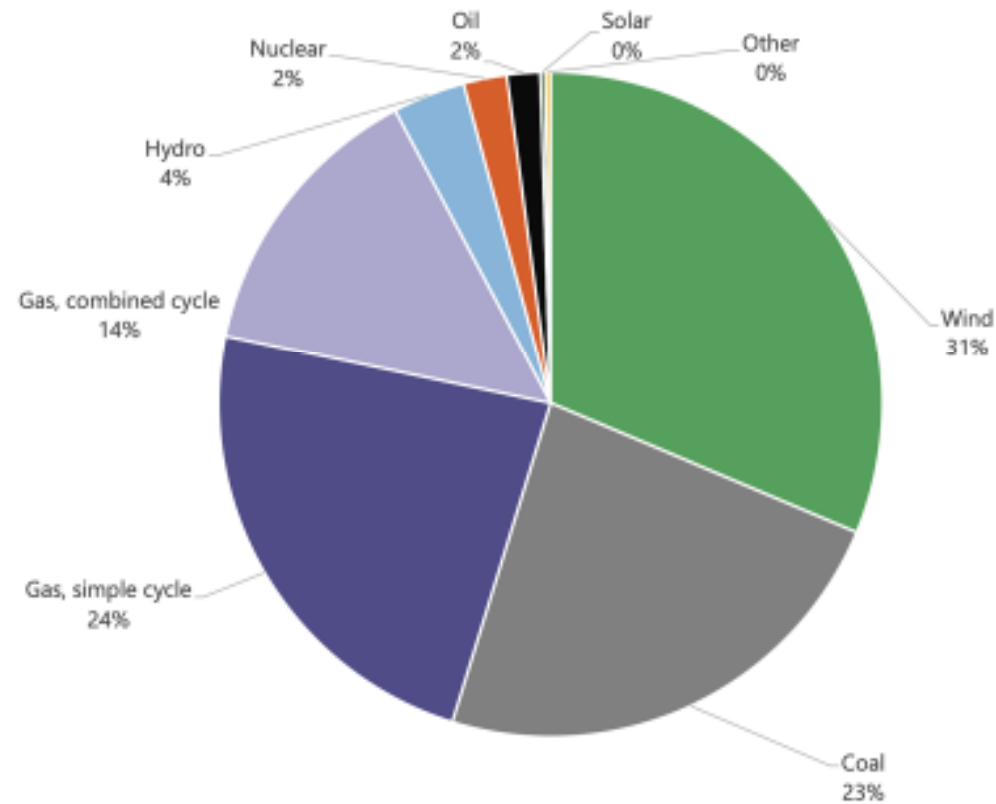
**Fig. 8. Two days of output and wind speed from a four-section midwestern wind plant.**

<https://info.ornl.gov/sites/publications/Files/Pub57475.pdf>



## Today's Gen Mix

### SPP GENERATION MIX

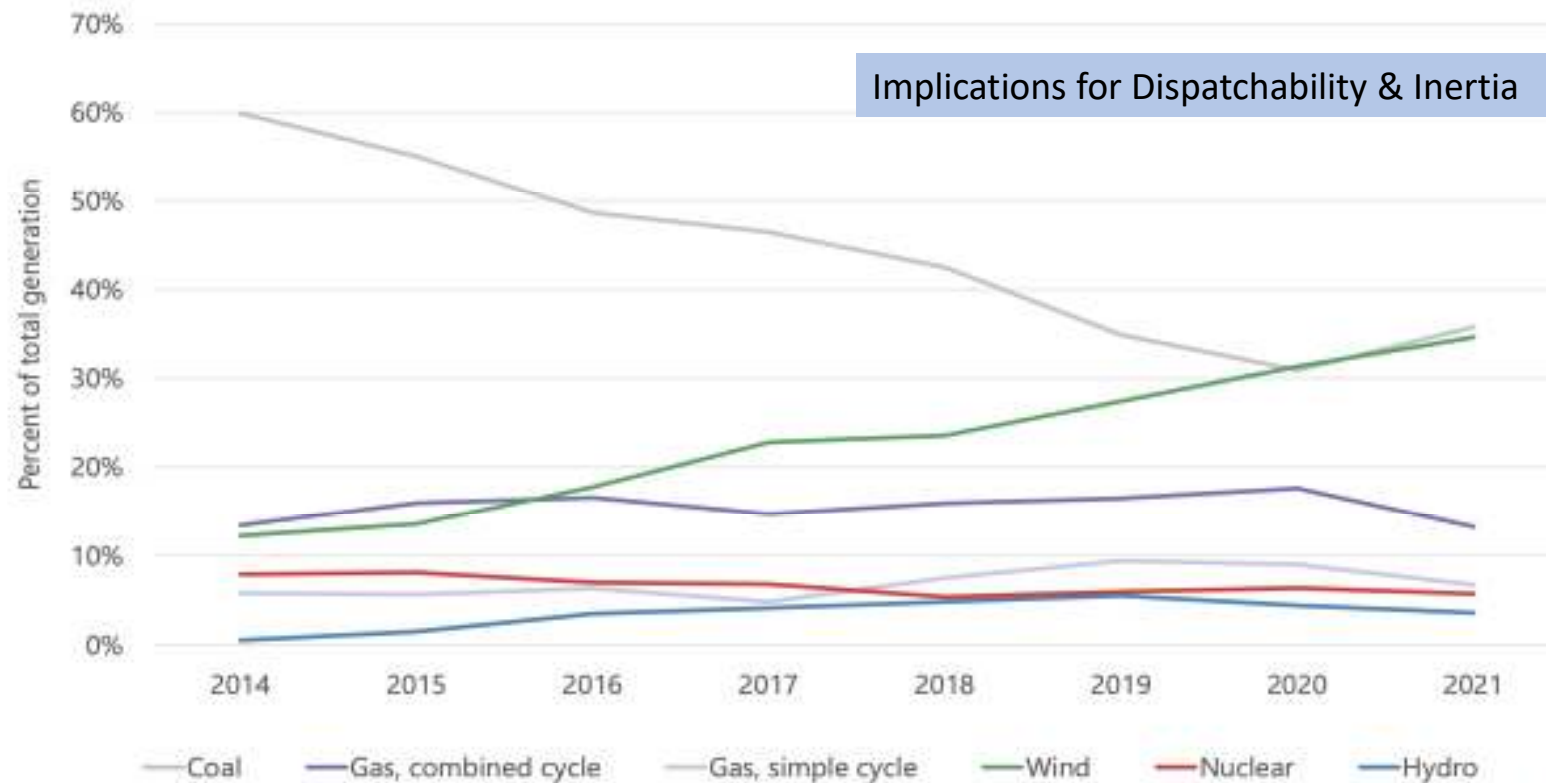


<https://www.spp.org/documents/67169/2021%20annual%20state%20of%20the%20market%20presentation.pdf>



# Historically, Wind Has Eaten Coal's Lunch (Gas Contribution is Smaller)

## WIND AND COAL REPLACING GAS GENERATION

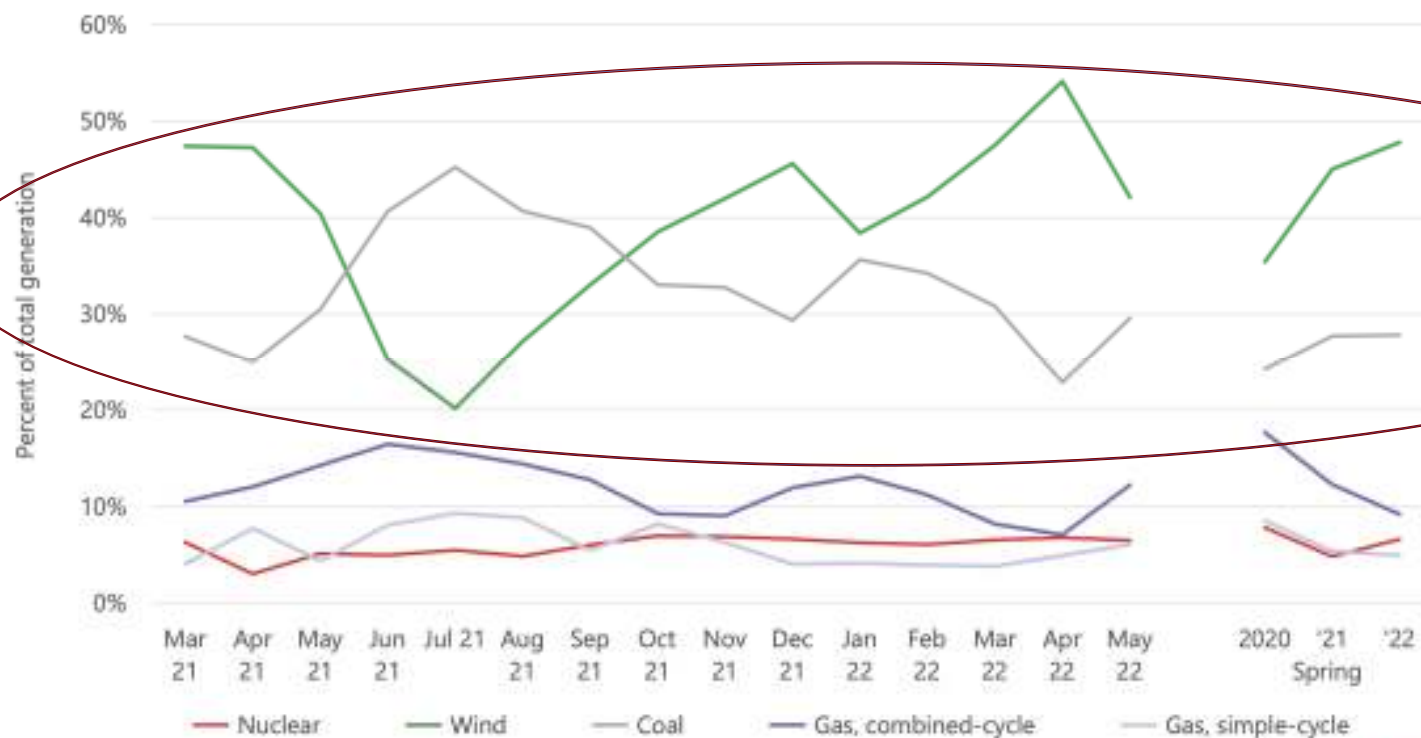


SPP MMU



## Note the Inverse Relationships of Wind and Coal

### WIND HAD HIGHEST GENERATION BY FUEL TYPE

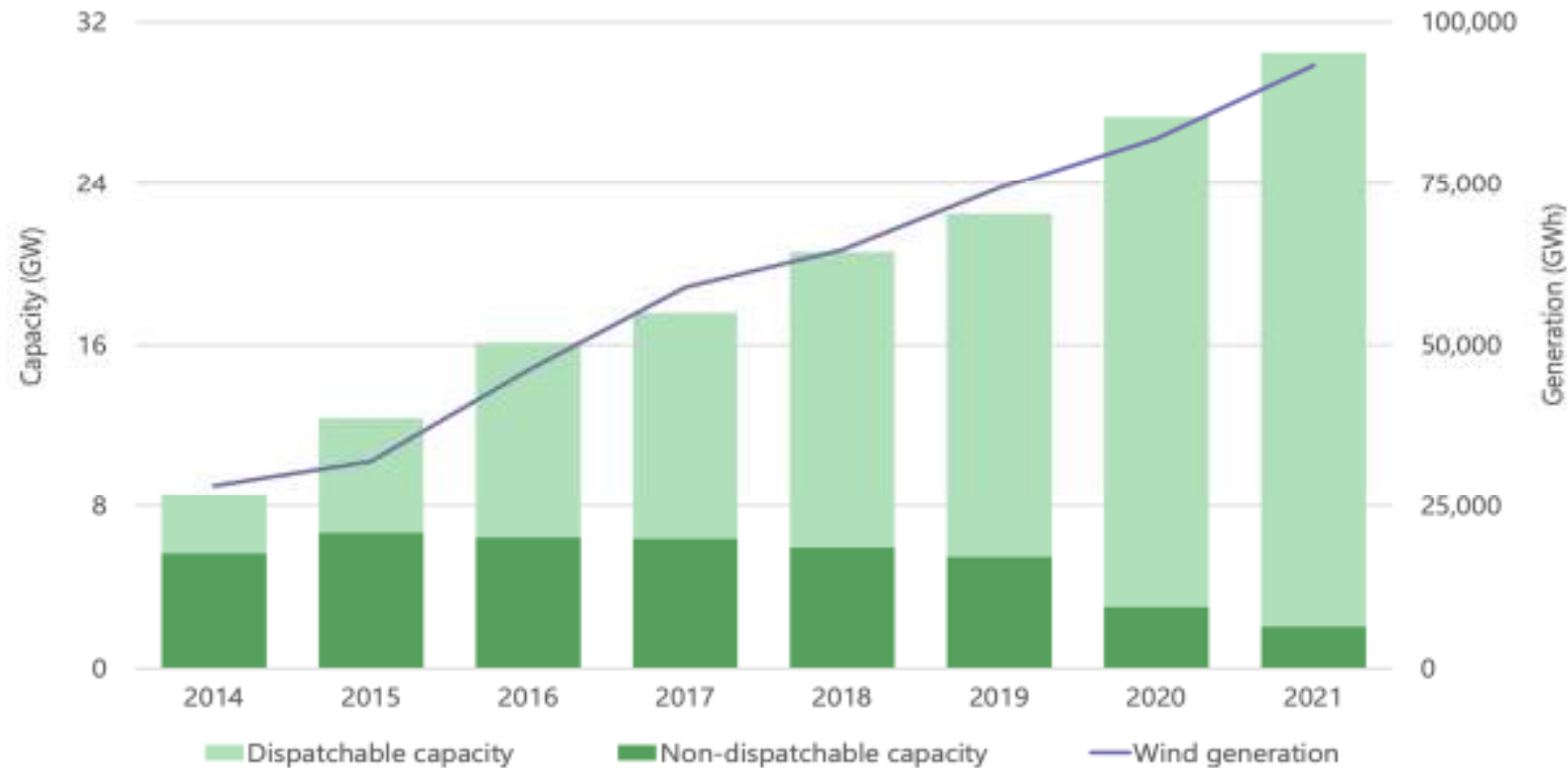


SPP MMU



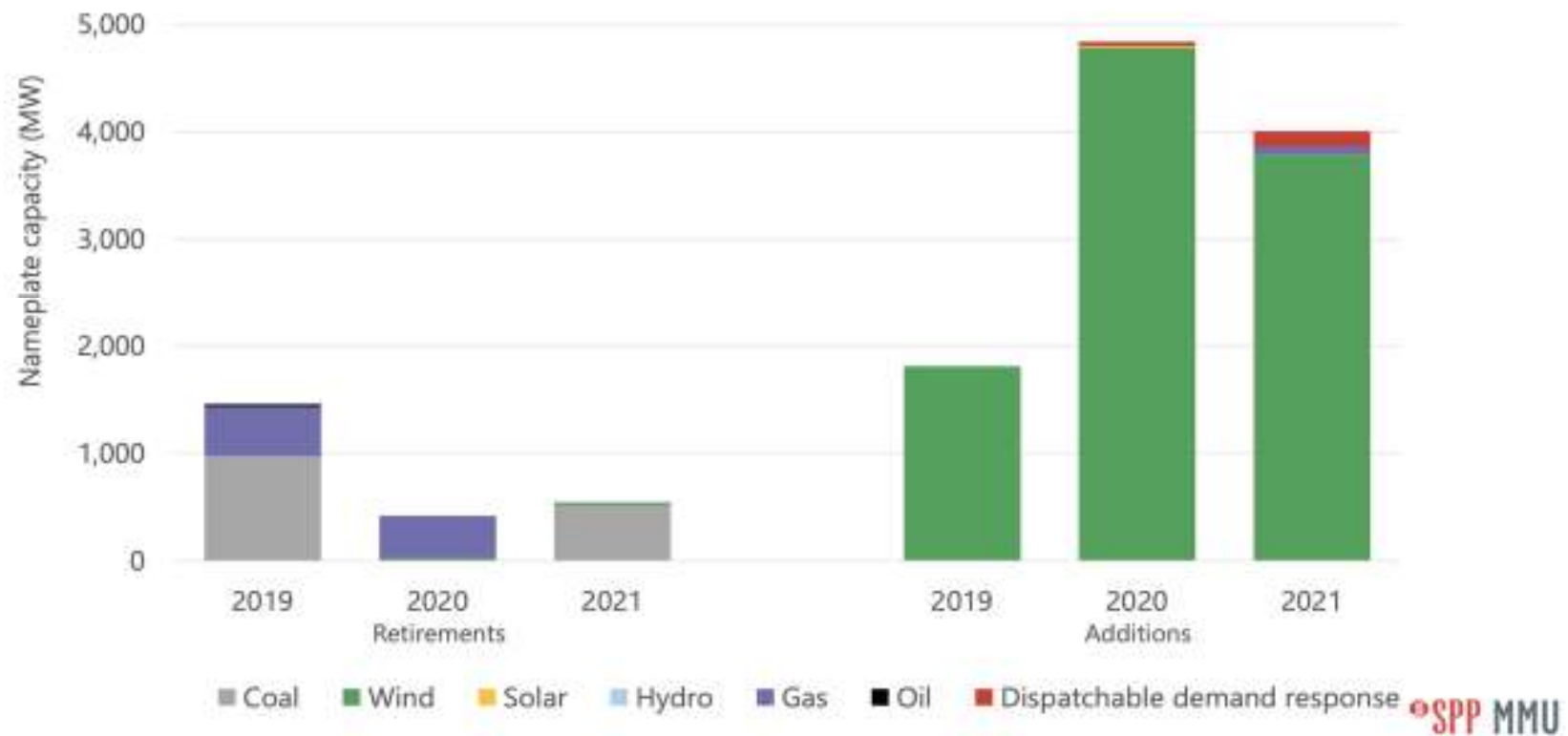
## Wind Eating Coal's Lunch

### WIND CAPACITY AND GENERATION CONTINUED TO INCREASE



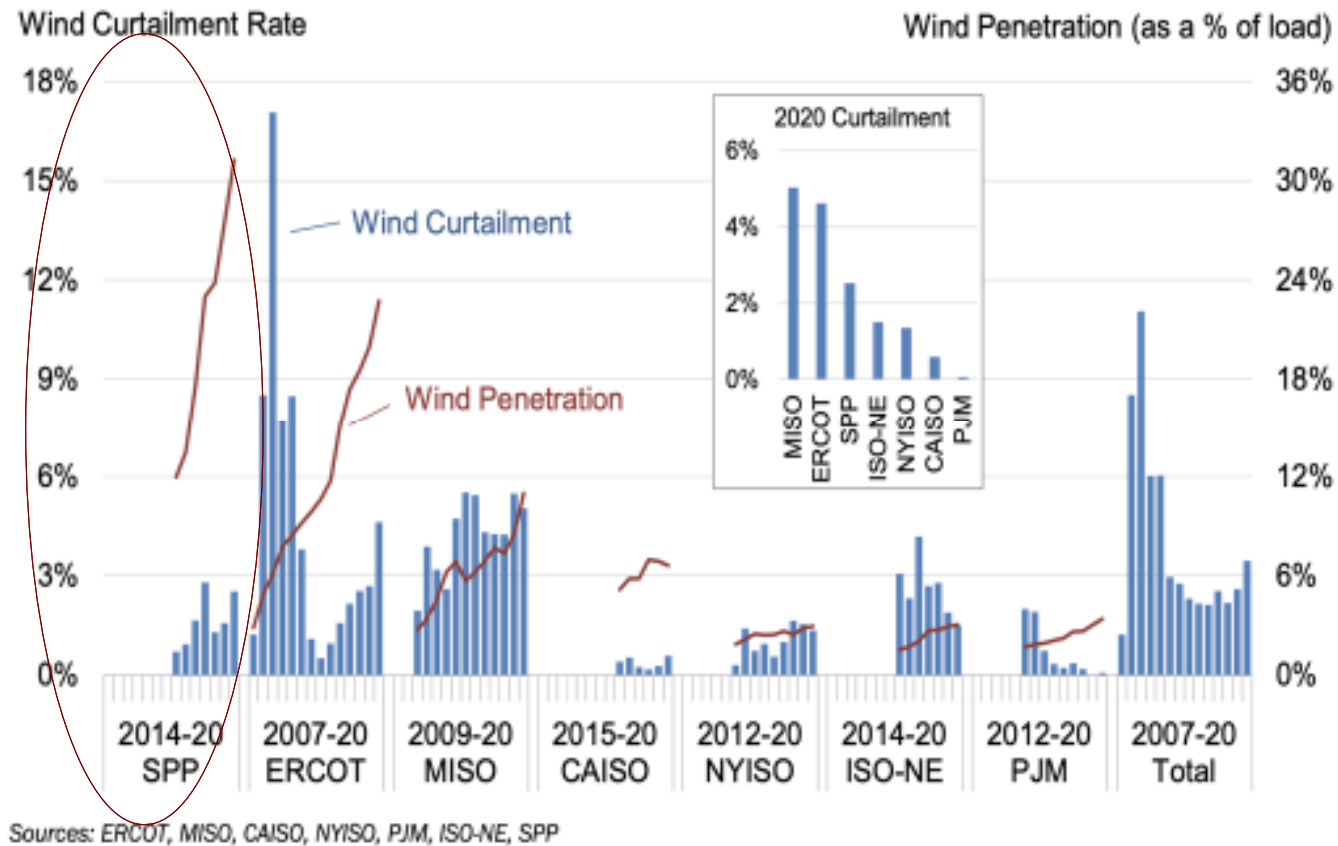
## Hydrocarbon Capacity ≠ Renewables Capacity

### WIND CAPACITY ADDITIONS CONTINUE TO OUTPACE RETIREMENTS





# As Wind Percentages Increase, So Does Curtailment

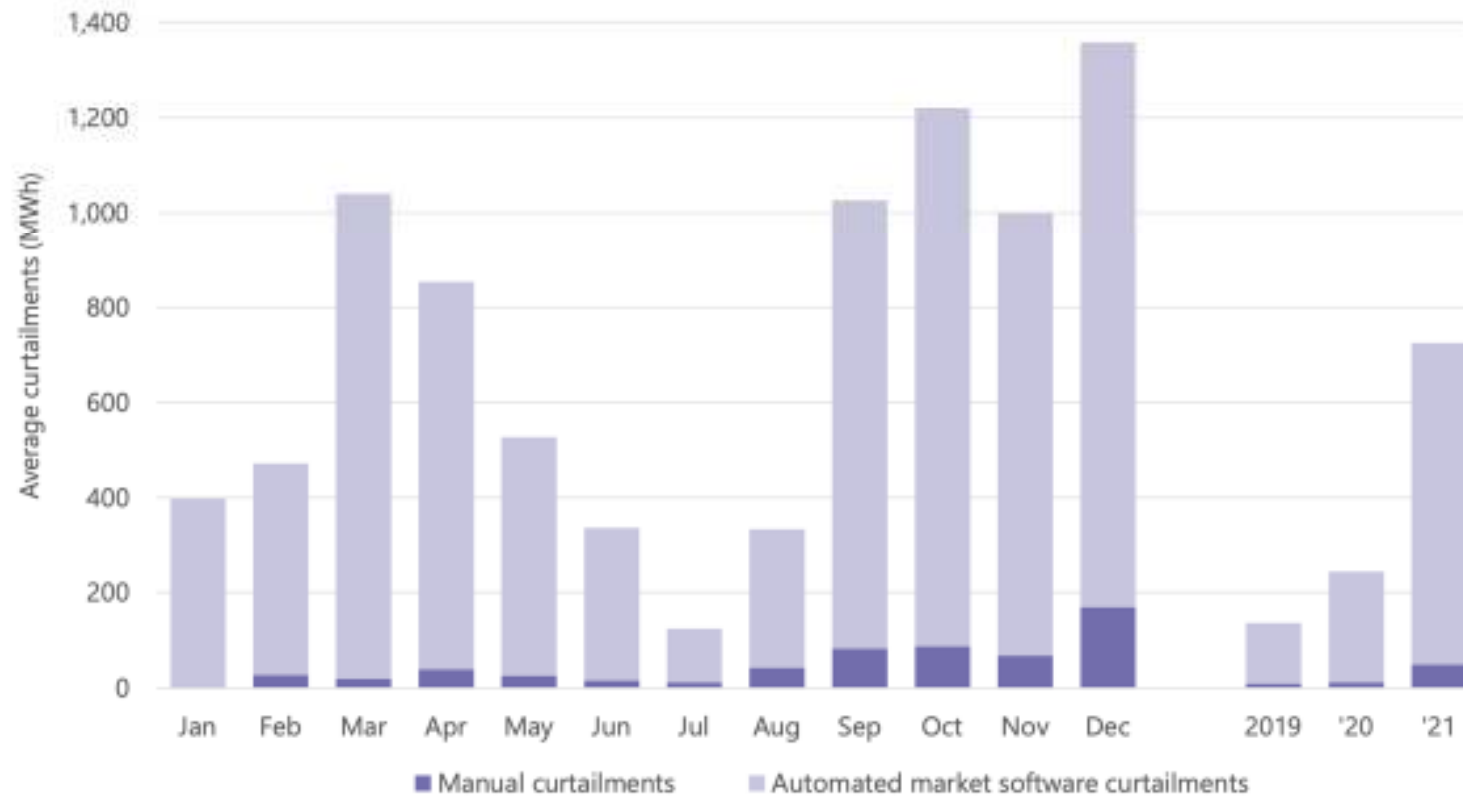


[https://www.energy.gov/sites/default/files/2021-08/Land-Based%20Wind%20Market%20Report%202021%20Edition\\_Full%20Report\\_FINAL.pdf](https://www.energy.gov/sites/default/files/2021-08/Land-Based%20Wind%20Market%20Report%202021%20Edition_Full%20Report_FINAL.pdf)



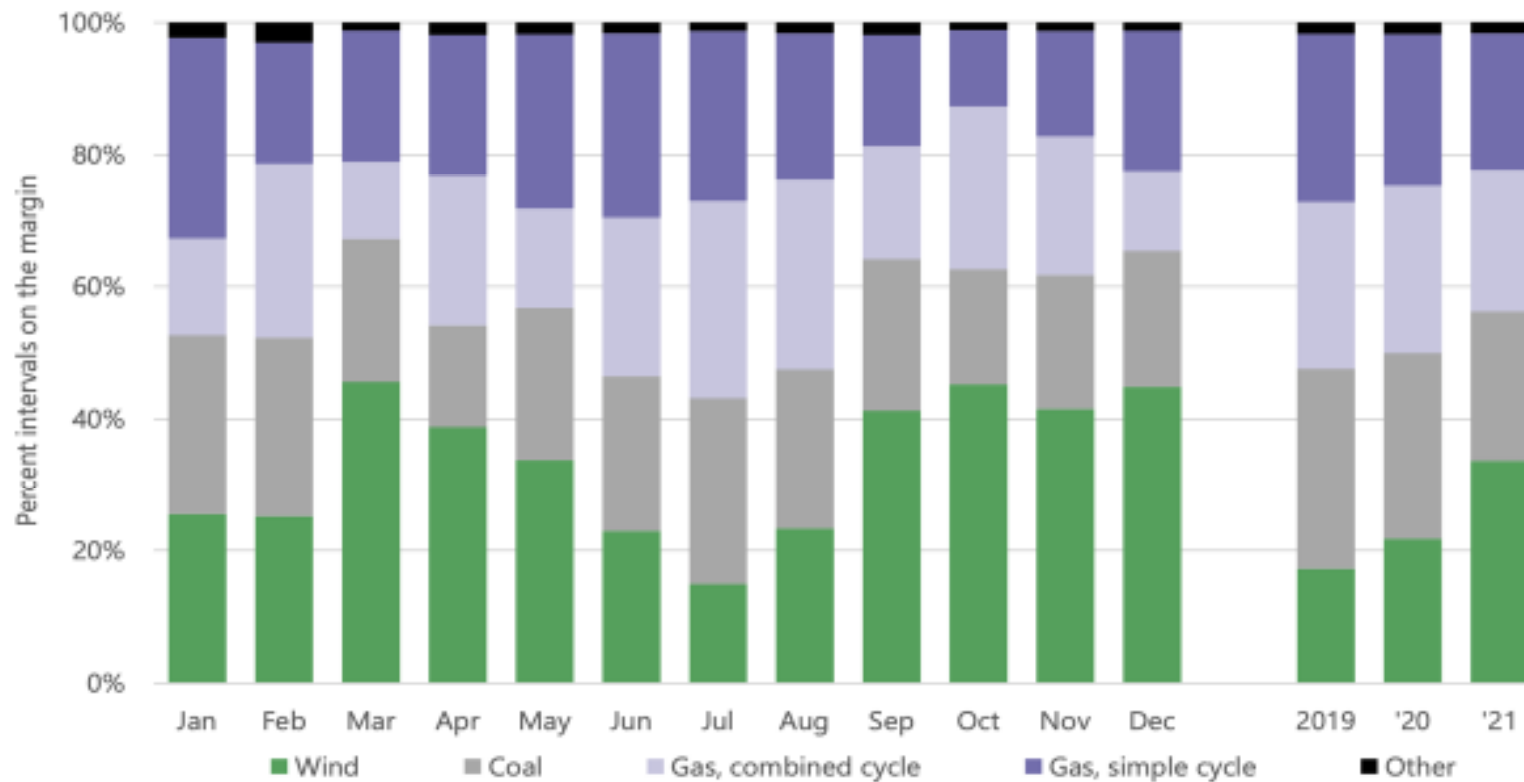
## 2021 An Increase Over Prior Years (note monthly variability)

### CURTAILMENTS OF WIND INCREASED



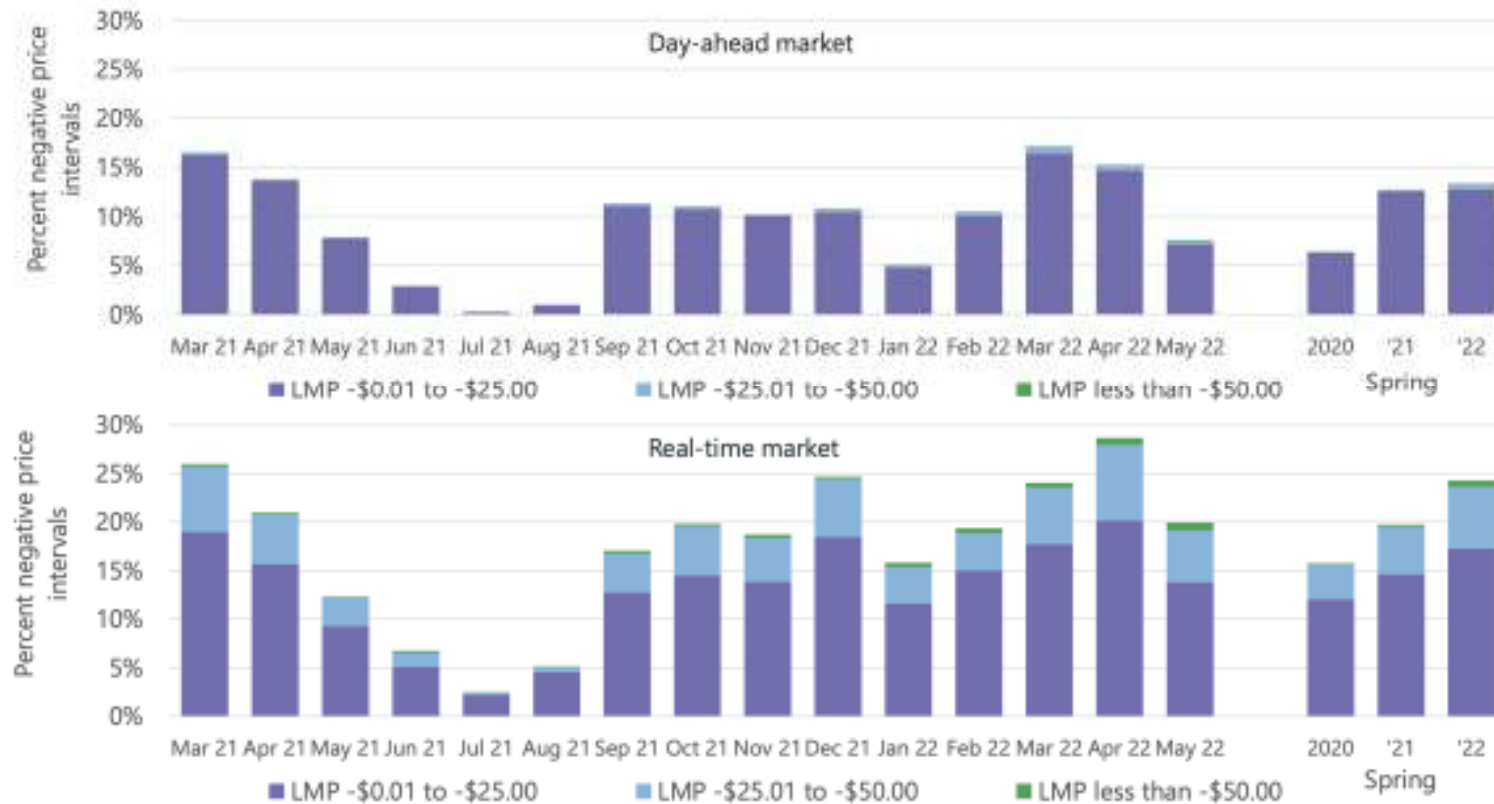
## This Pricing Dynamic Has Significant Implications

### WIND INCREASINGLY SETTING PRICE MORE OFTEN IN THE REAL-TIME MARKET



# With Increasing Periods of Negative (and Soft) Pricing: Negative Co-Variance

## NEGATIVE PRICES ARE UP IN REAL-TIME

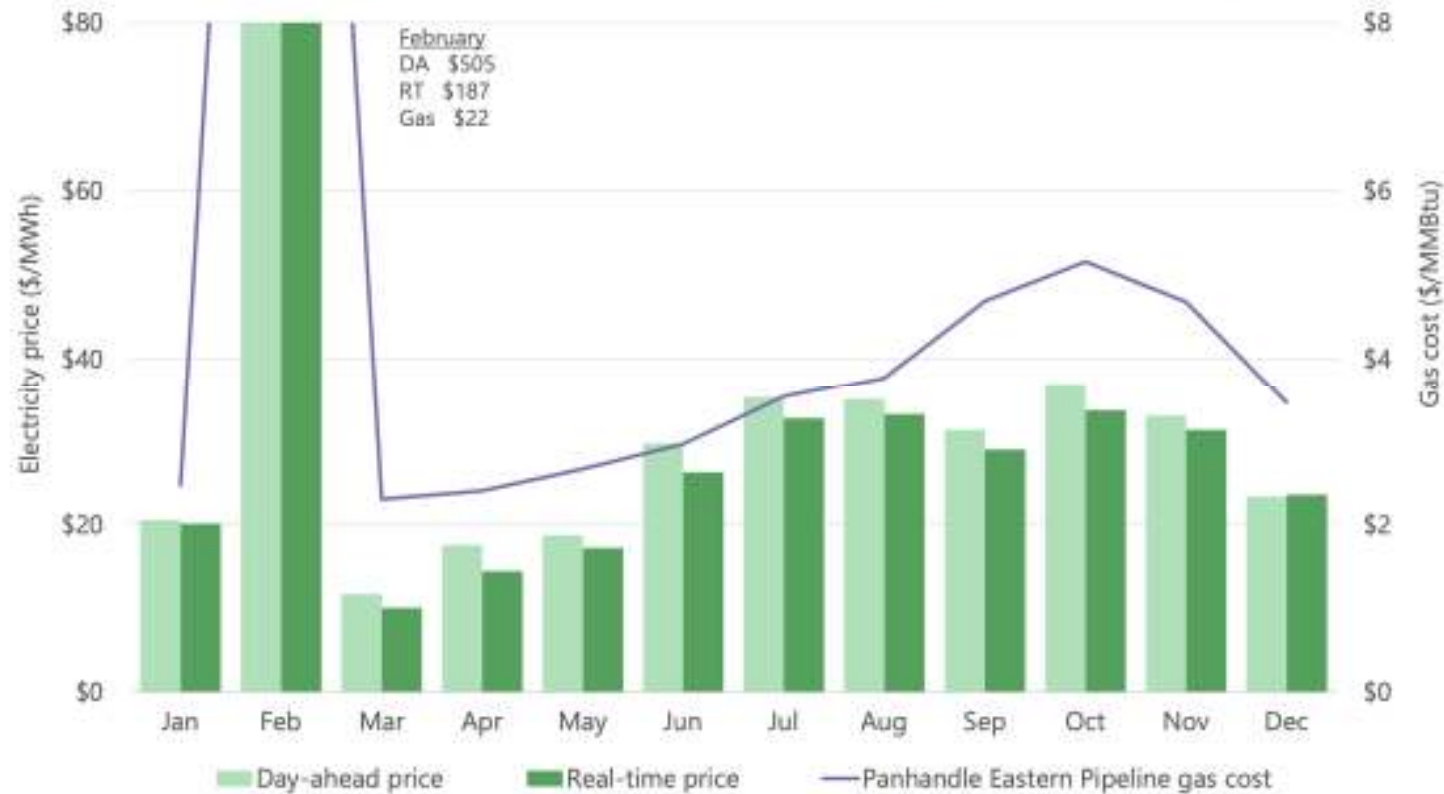


SPP MMU



## Despite Some Negative Prices, Power Prices Generally Follow Gas

### ELECTRICITY PRICES GENERALLY FOLLOW GAS PRICES



SPP MMU



<https://www.spp.org/documents/67169/2021%20annual%20state%20of%20the%20market%20presentation.pdf>



## Bad News: With the Ukraine Conflict & LNG, Markets Are Up

### ELECTRICITY AND GAS PRICES INCREASED



SPP MMU



<https://www.spp.org/documents/67642/spring%202022%20quarterly%20presentation%20stakeholder.pdf>



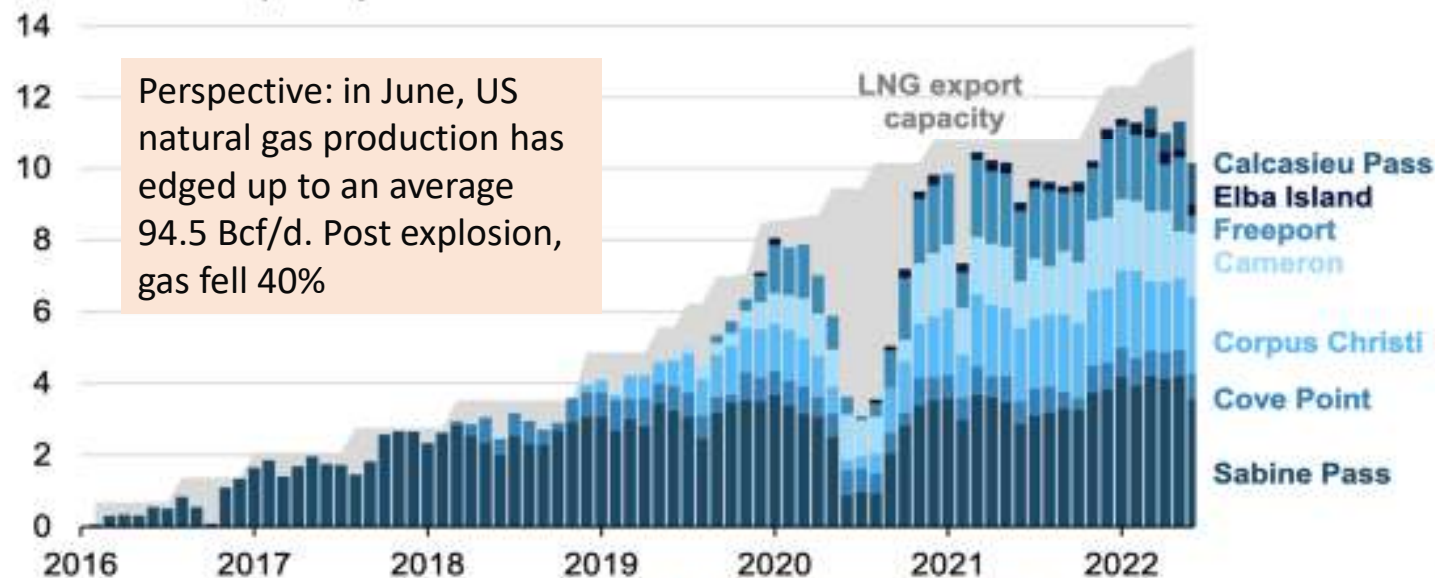


# Macro - LNG Exports: A New “Liquid Market” and Floor for Gas?

JULY 25, 2022

## The United States became the world's largest LNG exporter in the first half of 2022

Monthly U.S. liquefied natural gas (LNG) exports (Jan 2016–Jun 2022)  
billion cubic feet per day



Data source: U.S. Energy Information Administration, *Liquefaction Capacity Table*, and U.S. Department of Energy *LNG reports*

<https://www.eia.gov/todayinenergy/detail.php?id=53159>

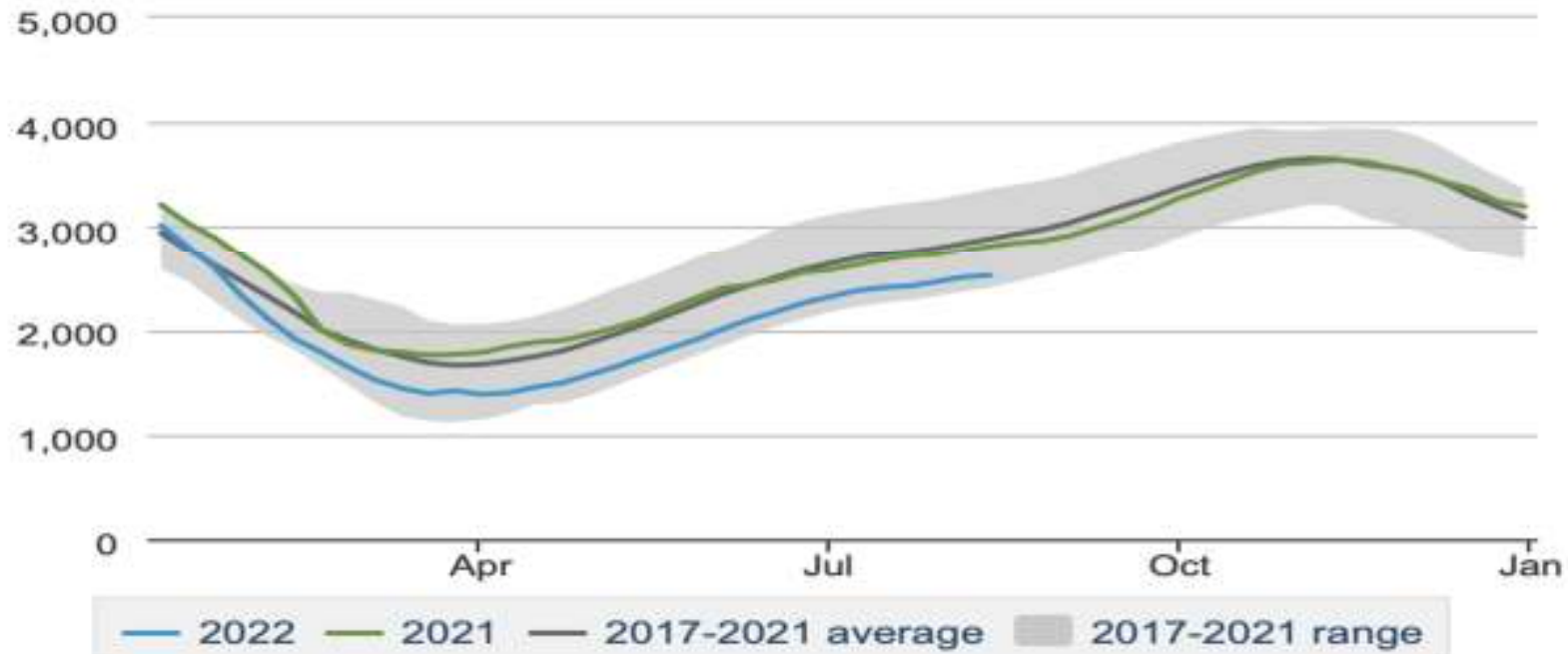


# Things This Winter Looking Tighter Than Normal Thus Far Injections Well Below Average

## Lower 48 weekly working gas in underground storage



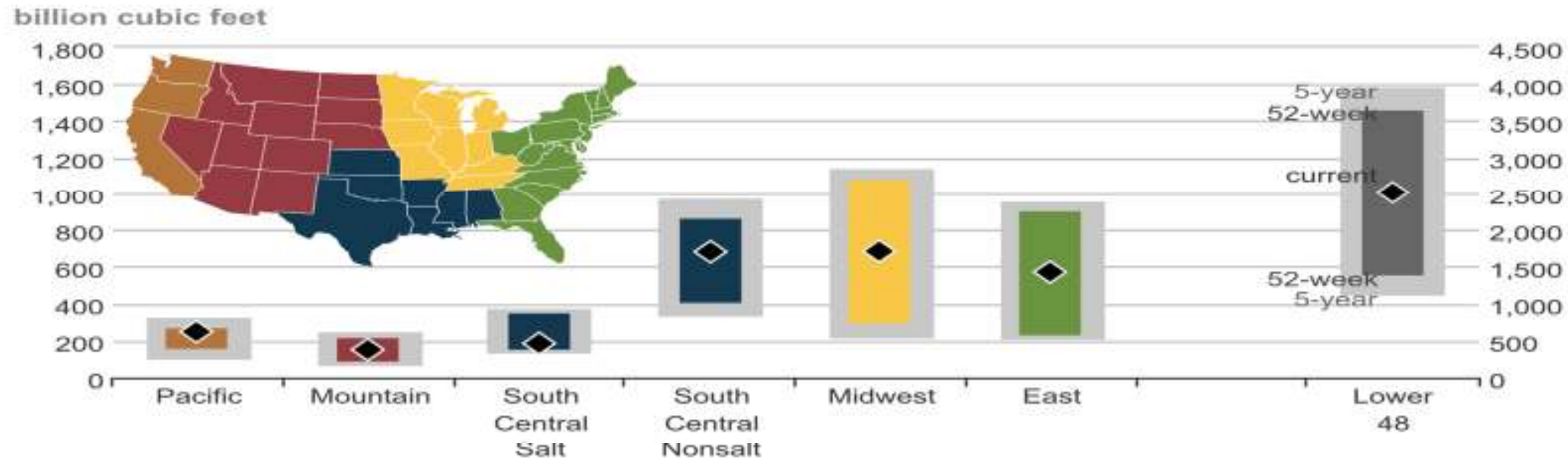
billion cubic feet



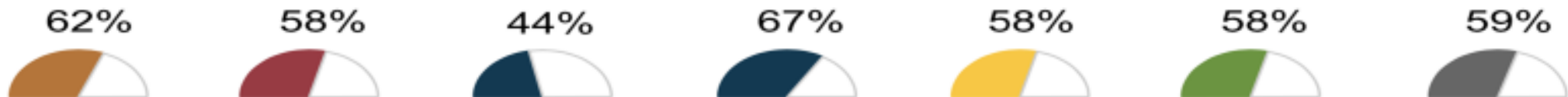
<https://www.eia.gov/naturalgas/storage/dashboard/>

## Shortfall Especially Pronounced in Eastern U.S.

### Underground working natural gas storage summary as of August 12, 2022



### Underground storage capacity utilization



## We Begin to See Questions About RESOURCE ADEQUACY

**Table 3.3: Maximum and Minimum Daily Range of Variation in Wind and Solar PV Generation**

Assessment Area	Extrema in Daily Range of Solar PV and Wind Output	Change in MW in One Day	Month Occurring (2021)
MISO	Minimum	1,070	January
	Maximum	18,300	December
SPP	Minimum*	865	February
	Maximum	15,079	August
	* SPP's minimum was determined from all months except August. Due to a data issue, the minimum for August cannot be accurately determined from the data set.		
ERCOT	Minimum	1,810	February
	Maximum	19,514	October
CAISO	Minimum	4,636	December
	Maximum	13,608	April

With VERs and just-in-time natural-gas-fired generation comprising an increasingly greater percentage of the generation fleet, the Winter 2021 planning reserve assessments for these areas illustrate how incomplete a picture capacity reserve margin by itself provides.



**Esp. W/Revenues Not Sufficient to Attract Investment in New Capacity**

## **MARKET REVENUE INSUFFICIENT\* TO SUPPORT NEW GENERATION**

Technology	Average marginal cost (\$/MWh)	Net revenue from SPP market (\$/MW yr.)	Annual revenue requirement (\$/MW yr.)	Able to recover new entry cost	Annual fixed O&M cost (\$/MW yr.)	Able to recover avoidable cost
Scrubbed coal	\$25.77	\$403,045	\$631,590	NO	\$54,570	YES
Combined-cycle (single-shaft)	\$17.98	\$341,261	\$150,043	YES/NO	\$14,170	YES/NO
Combustion turbine (industrial frame)	\$28.28	\$260,927	\$96,073	YES/NO	\$7,040	YES/NO
Wind	-\$30.00	\$311,137	\$258,283	YES	\$26,470	YES
Solar	\$0.00	\$164,261	\$234,758	NO	\$32,330	YES

 **SPP** MMU

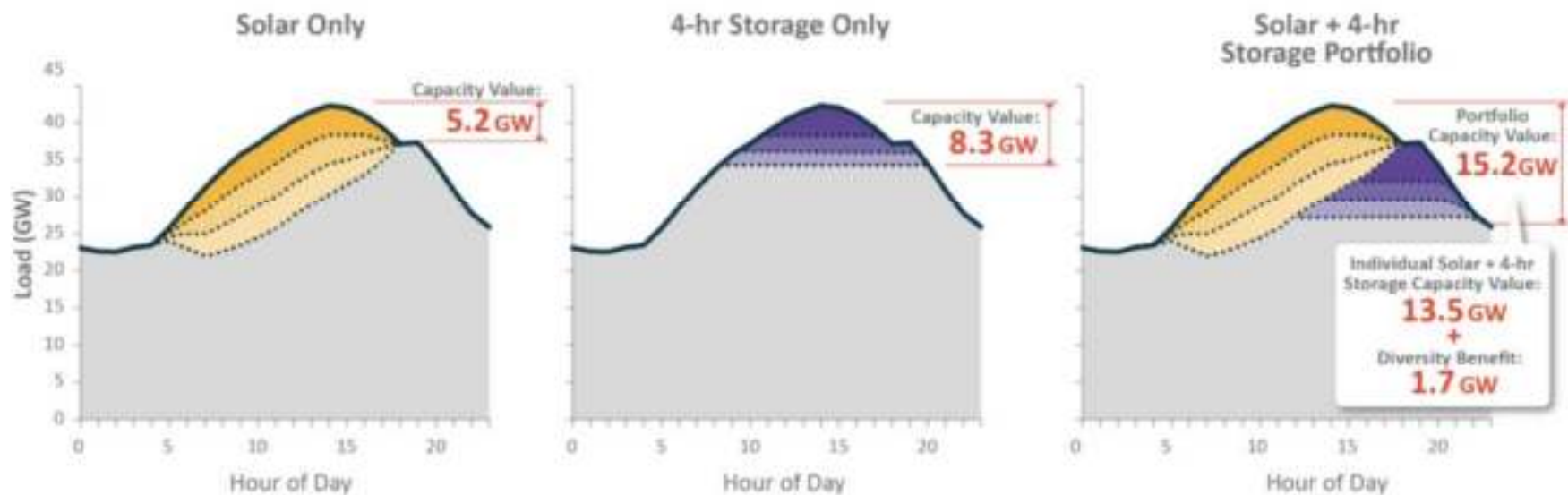


<https://www.spp.org/documents/67169/2021%20annual%20state%20of%20the%20market%20presentation.pdf>



## The Planning Synergy For Solar: 1+1 = 2+

**Figure 2. Schematic of “Diversity Impacts” between Solar and Energy Storage<sup>6</sup>**





# Batteries Jump into the Fray

State	Project			Actual or Expected COD (PV/Wind/Battery)	Capacity (MW-AC)			Battery Storage		Battery:PV Capacity Ratio	Levelized PPA Price (2018 \$/MWh)
	Name	Sponsor	Offtaker		PV	Wind	Battery	Hours	MWh		
AL	Redstone Arsenal	SunPower	Redstone Arsenal	Dec-17	10	0	1	2.0	2	10%	?
AR	Searcy	NextEra	Entergy (owner)	Dec-21	100	0	30	?	?	30%	#N/A
AZ	Pinal Central	NextEra	SRP	Apr-18	20	0	10	4.0	40	50%	68.9
AZ	Wilmot	NextEra	TEP	Dec-19	100	0	30	4.0	120	30%	40.7
AZ	Redhawk(?)	First Solar	APS	Jun-21	65	0	50	2.7	135	77%	?
CA	Desert Harvest II	EDF-RE	SCPPA	Dec-20	70	0	35	4.0	140	50%	LMP plus \$15.25
CA	RE Slate 2	ReCurrent	MBCP and SVCE	Jun-21	150	0	45	4.0	180	30%	\$31.8
CA	BigBeau	EDF-RE	MBCP and SVCE	Dec-21	128	0	40	4.0	160	31%	\$30.9
CA	?	NextEra	Kaiser Permanente	Dec-20/Dec-21/Dec-21	131	50	110	?	?	84%	?
CA	Sonrisa	EDPR	SVCE & EBCE	Dec-22	200	0	40	4.0	160	20%	?
CA	Raceway	sPower	EBCE	Dec-22	125	0	80	2.0	160	64%	?
CA	Eland	Bminute Solar	LADWP/Glendale	Dec-23	400	0	300	4.0	1200	75%	28.5
FL	Babcock	NextEra	FPL (owner)	Dec-16/NA/Mar-18	74.5	0	10	4.0	40	13%	#N/A
FL	Citrus	NextEra	FPL (owner)	Dec-16/NA/Mar-18	74.5	0	4	4.0	16	5%	#N/A
FL	Manatee	NextEra/FPL	FPL (owner)	Dec-16/NA/Dec-21	74.5	0	409	2.2	900	49%	#N/A
HI	Kapala	Tesla	KIUC	Apr-17	13	0	13	4.0	52	100%	119.8
HI	Lawai	AES	KIUC	Oct-18	20	0	20	5.0	100	100%	89.4
HI	Kokaha	AES	KIUC	Sep-19	14	0	14	5.0	70	100%	85.5
HI	West Loch	HECO	HECO (owner)	Oct-19	20	0	20	4.0	80	100%	#N/A
HI	Waikoloa Solar	AES	Hawaiian Electric	Jul-21	30	0	30	4.0	120	100%	59.8
HI	Kuihelani Solar	AES	Hawaiian Electric	Jul-21	60	0	60	4.0	240	100%	58.5
HI	West Oahu	AES	Hawaiian Electric	Sep-21	12.5	0	12.5	4.0	50	100%	79.5
HI	Hooiana Solar 1	174 Power Global	Hawaiian Electric	Dec-21	52	0	52	4.0	208	100%	76.3
HI	Millani I Solar	Clearway	Hawaiian Electric	Dec-21	39	0	39	4.0	156	100%	68.0
HI	Waiawa Solar	Clearway	Hawaiian Electric	Dec-21	36	0	36	4.0	144	100%	74.0
HI	Hale Kuawehi	Innergex	Hawaiian Electric	Jun-22	30	0	30	4.0	120	100%	65.8
HI	Paeahu	Innergex	Hawaiian Electric	Jun-22	15	0	15	4.0	60	100%	87.9
MN	Ramsey/Athens	Engle/NextEra	Connexus	Dec-18	10	0	15	2.0	30	150%	?
NV	Battle Mountain	Cypress Creek	NV Energy	Jun-21	101	0	25	4.0	100	25%	22.3
NV	Dodge Flat	NextEra	NV Energy	Dec-21	200	0	50	4.0	200	25%	23.1
NV	Fish Springs Ranch	NextEra	NV Energy	Dec-21	100	0	25	4.0	100	25%	25.9
NV	Townsite	Capital Dynamics	Munis/Co-op	Dec-21	180	0	90	4.0	360	50%	?
NV	Arrow Canyon	EDF-RE	NV Energy	Dec-22	200	0	75	5.0	375	38%	21.8
NV	Southern Bighorn	Bminute Solar	NV Energy	Sep-23	300	0	35	4.0	540	45%	21.9
NV	Gemini	Quinbrook/Arevia	NV Energy	Dec-23	690	0	340	3.8	1460	55%	25.1
OK	Skeleton Creek	NextEra	WEC	Dec-23/Dec-19/Dec-23	250	250	200	4.0	800	80%	?
OR	Wheatridge	NextEra	PGE	Dec-21/Dec-20/Dec-21	50	300	30	4.0	120	60%	?
TX	Castle Gap	Luminant	Luminant (owner)	Jun-18/NA/Dec-18	180	0	10	4.2	42	6%	#N/A



[https://emp.lbl.gov/sites/default/files/lbnl\\_utility-scale\\_solar\\_2019\\_edition\\_slides\\_final.pdf](https://emp.lbl.gov/sites/default/files/lbnl_utility-scale_solar_2019_edition_slides_final.pdf)



# Why Storage is So Critical to Solar, and Not Wind

Table ES1. Recommended ELCC Values for 2022<sup>2</sup>

Region	BTM PV	Fixed PV	Tracking PV	Tracking PV Hybrid	Wind	Wind Hybrid
PGE	4.3%	5.4%	6.9%	99.6%	21.8%	54.0%
SCE/SDGE	3.6%	4.6%	5.4%	99.9%	18.0%	47.0%
AZ APS		4.6%	5.4%	99.0%	38.8%	78.3%
NM EPE		4.6%	5.4%	99.0%	38.8%	78.3%
BPA					32.7%	57.2%
CAISO	4.0%	5.0%	6.2%	99.8%	19.9%	50.5%
Average	4.0%	4.8%	5.8%	99.4%	30.0%	62.0%

W/solar, I can charge my battery most days. Wind? Meh...

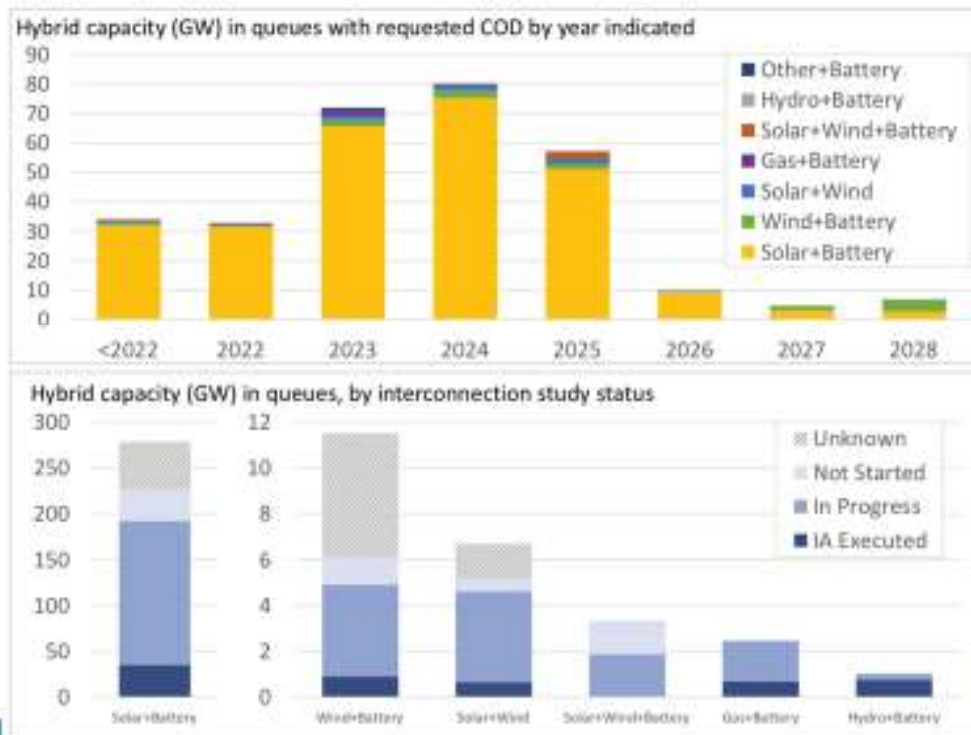
Table ES2. Recommended ELCC Values for 2026

Region	BTM PV	Fixed PV	Tracking PV	Tracking PV Hybrid	Wind	Wind Hybrid
PGE	1.3%	2.1%	3.4%	98.8%	17.9%	43.5%
SCE/SDGE	0.6%	1.2%	1.9%	96.4%	17.8%	35.3%
AZ APS		~0.0%	1.9%	96.0%	30.8%	79.2%
NM EPE		~0.0%	1.9%	96.0%	30.8%	79.2%
BPA					32.8%	52.8%
CAISO	1.0%	1.7%	2.7%	97.6%	17.9%	39.4%
Average	1.0%	0.8%	2.3%	96.8%	26.0%	58.0%



# So We'll Need Batteries to Shift Output

**The majority (71%) of hybrid (generator) capacity in the queues has requested to come online by the end of 2024; 12% has an executed interconnection agreement (IA)**



- Nearly all hybrid capacity in the queues is requesting to come online before 2026
- Solar+Battery dominates requested hybrid capacity additions through 2027
- Over 35 GW of Solar+ Battery has an executed IA, compared to <1 GW of each of the other hybrid types
- Proportions of interconnection status are fairly similar across types



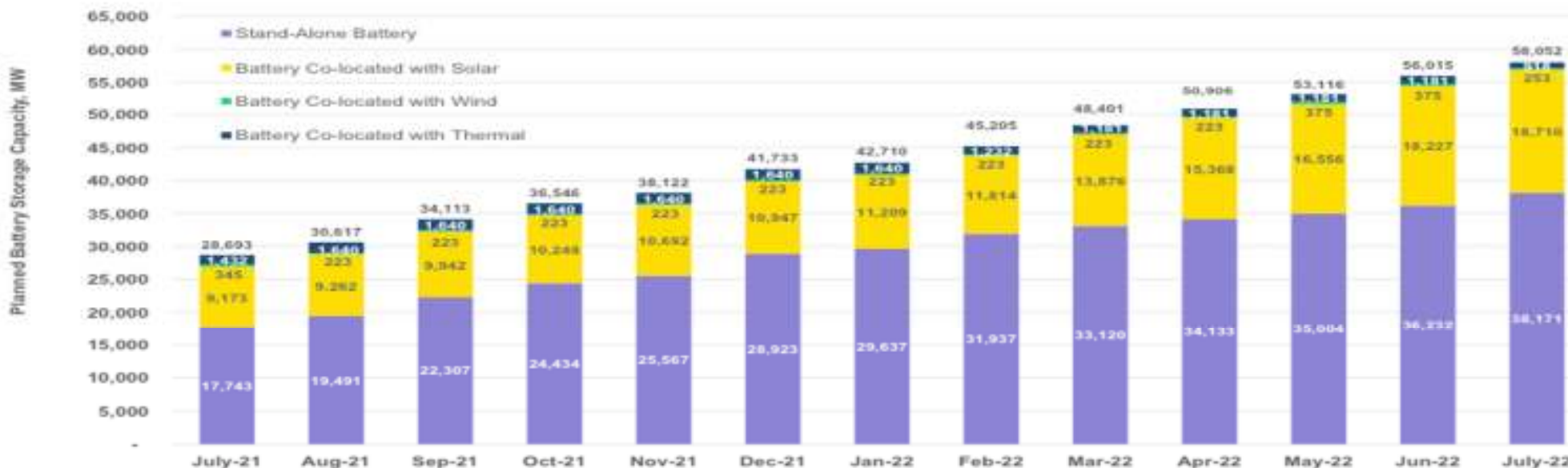
33



# Texas a Precursor? Solar & Storage Flood the Zone

Planned Stand-Alone and Co-Located Battery Projects in Historic Generation Interconnection Status Reports

Planned Stand-Alone and Co-located Battery Projects in Historic Generation Interconnection Status (GIS) Reports



Stand-Alone Battery	62%	64%	65%	67%	67%	69%	69%	71%	68%	67%	66%	65%	66%
Battery Co-located with Solar	32%	30%	29%	28%	28%	26%	26%	26%	29%	30%	31%	33%	32%
Battery Co-located with Wind	1%	1%	1%	1%	1%	1%	1%	0%	0%	0%	1%	1%	0%
Battery Co-located with Thermal	5%	5%	5%	4%	4%	4%	4%	3%	2%	2%	2%	2%	2%



<http://mis.ercot.com/misapp/GetReports.do?reportType=15933&reportTitle=GIS+Report&showHTMLView&micKey>





# Hybrids Have Grown Rapidly



## In Some Regions, (Not SPP) Solar Practically Demands Storage

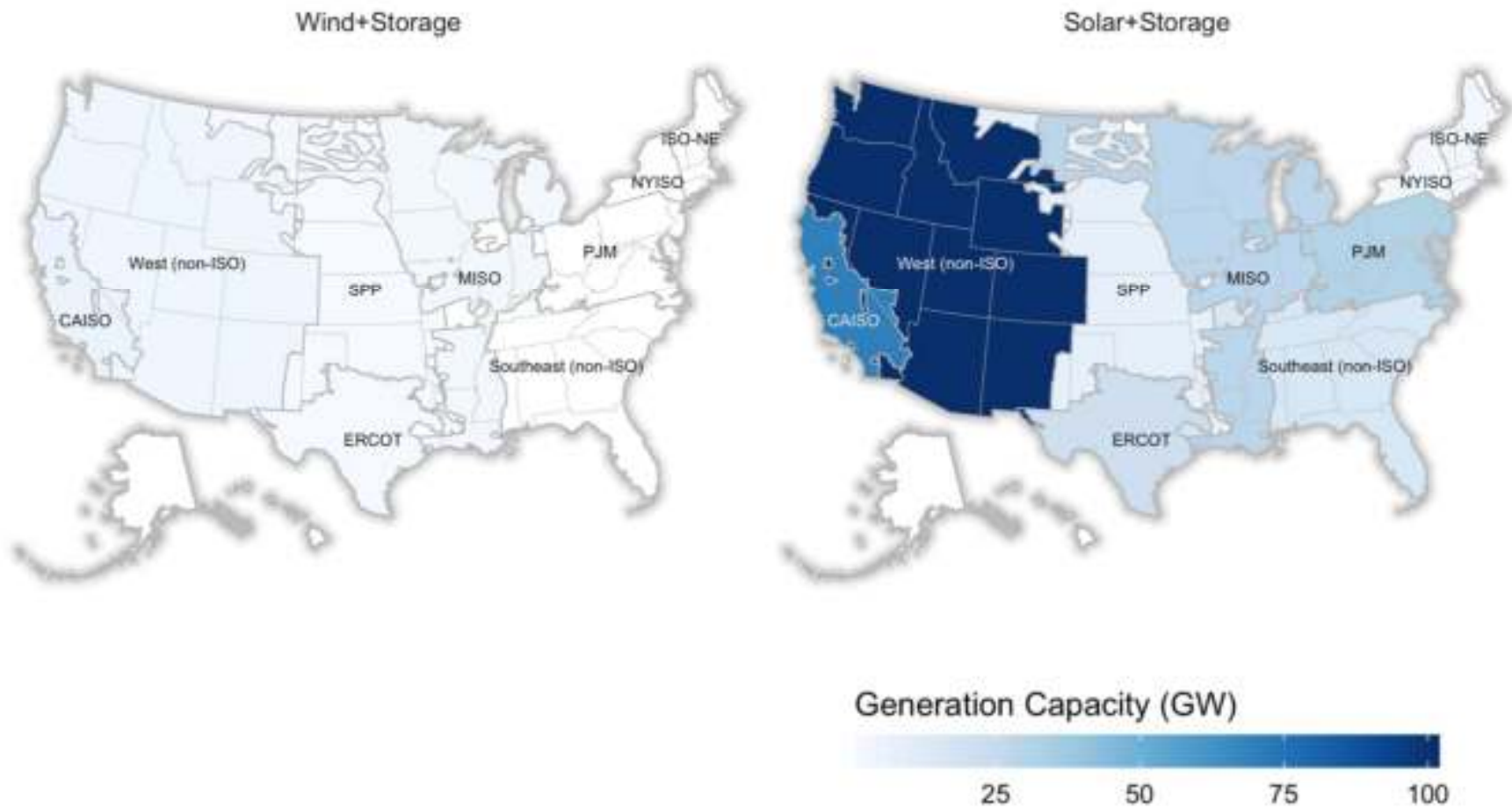
Region	% of Proposed Capacity Hybridizing in Each Region			
	Solar	Wind	Nat. Gas	Battery
CAISO	95%	42%	15%	51%
ERCOT	27%	4%	27%	33%
SPP	18%	1%	0%	24%
MISO	27%	8%	0%	n/a
PJM	21%	1%	0%	n/a
NYISO	6%	3%	0%	3%
ISO-NE	24%	0%	0%	n/a
West (non-ISO)	75%	15%	0%	n/a
Southeast (non-ISO)	28%	0%	0%	n/a
<b>TOTAL</b>	<b>42%</b>	<b>8%</b>	<b>3%</b>	<b>n/a</b>

*Note: Hybrid percentages for SPP are likely undercounted, since the SPP queue data contains a number of unknown / unclassified hybrid plants*





## SPP is Not the Hot Spot for Hybrids (Yet)



## But Skeleton Creek is an Interesting Hybrid

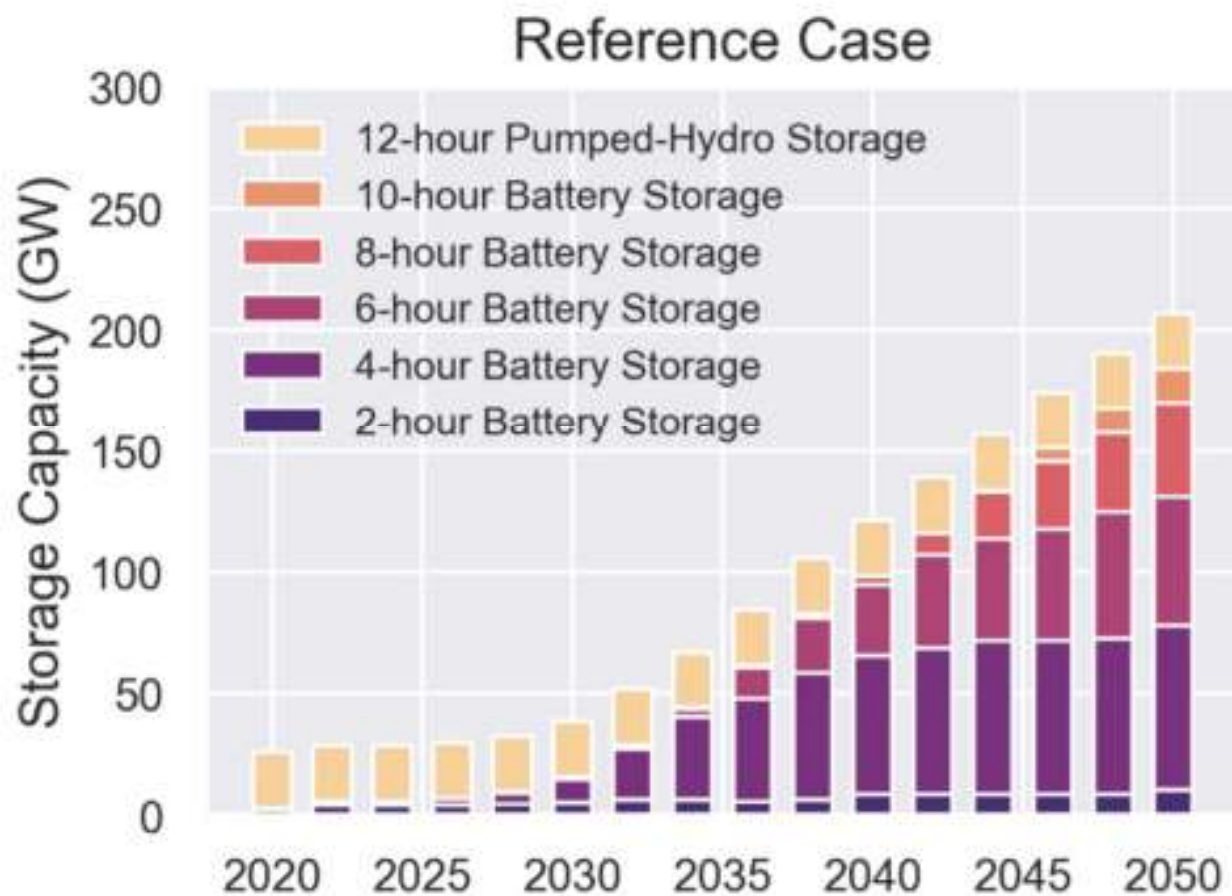
250MW of wind energy; 250MW  
of solar PV; 200MW / 800MWh  
batteries



<https://www.energy-storage.news/turbines-operational-at-skeleton-creek-wind-solar-storage-hybrid-project-in-oklahoma/>



## Four Hours OK, But the Future Will Need Longer-Duration Assets



<https://www.nrel.gov/docs/fy22osti/81779.pdf>



# New Technologies Coming to the Fore?

## Form Energy claims aqueous air battery provides 150 hours of storage

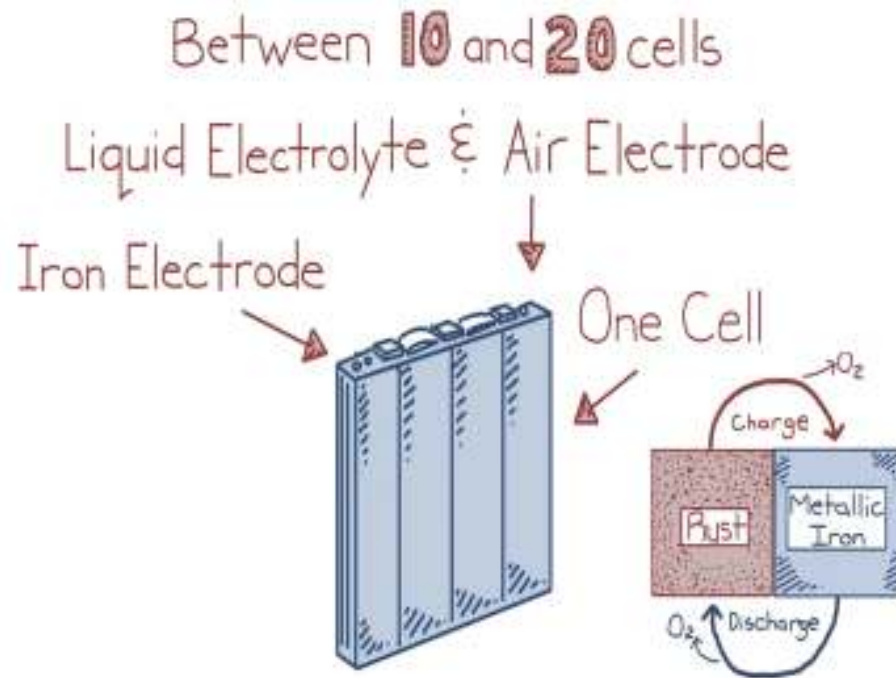
The holy grail of energy storage has always been low-cost and long-duration. Form Energy intends on deploying a 1 MW/150 MWh system with a Minnesota utility before 2023, an unprecedented energy storage duration if successful.

Stable

No need for lithium, nickel, or cobalt

10% cost per kWh vs li-ion

100+ hours



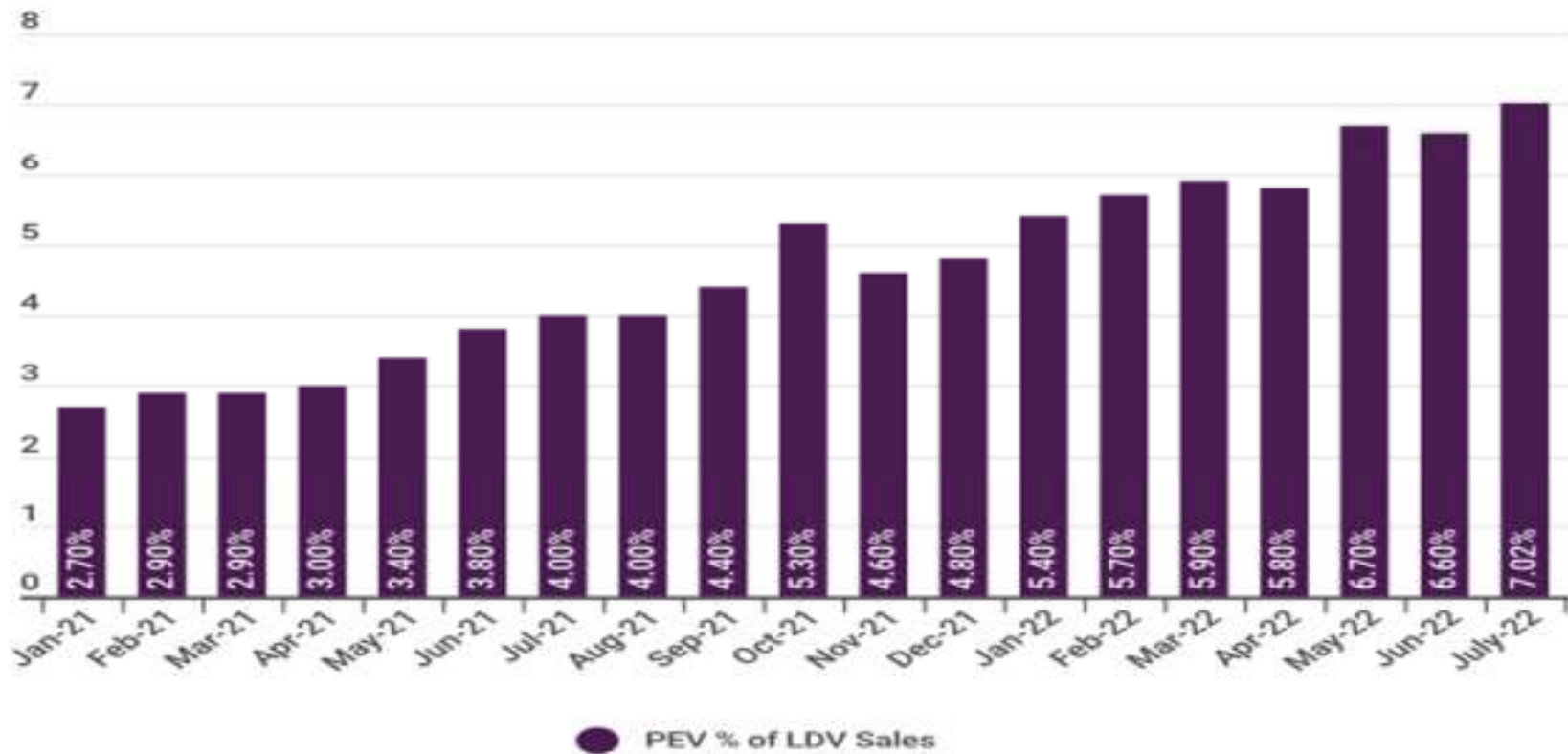


## What About The Grid Edge?



# EV Sales Starting to Take Off

## U.S. EV Sales Share of Light Duty Vehicle (LDV) Sales

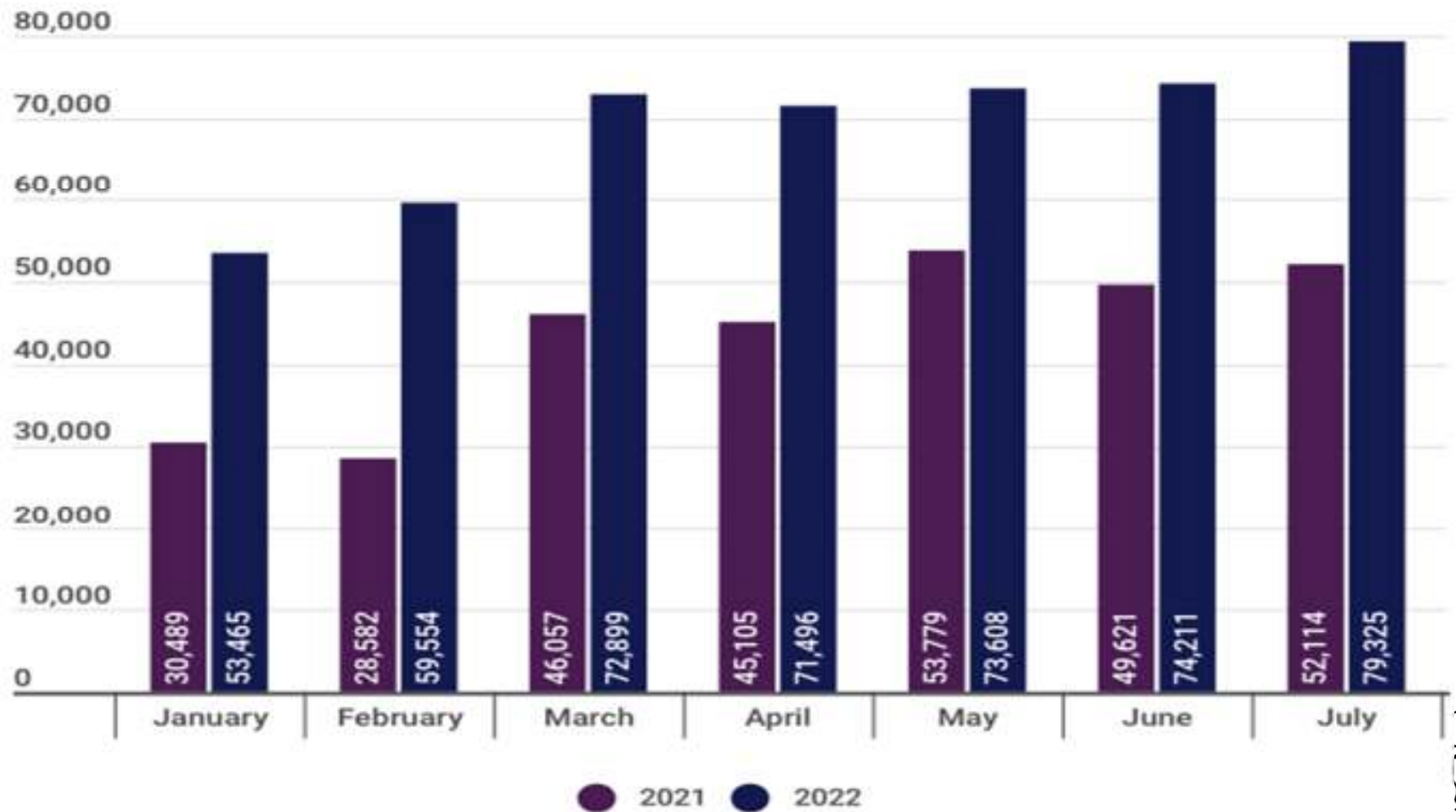


<https://zpryme.com/utility-response/u-s-electric-vehicle-sales-2/>

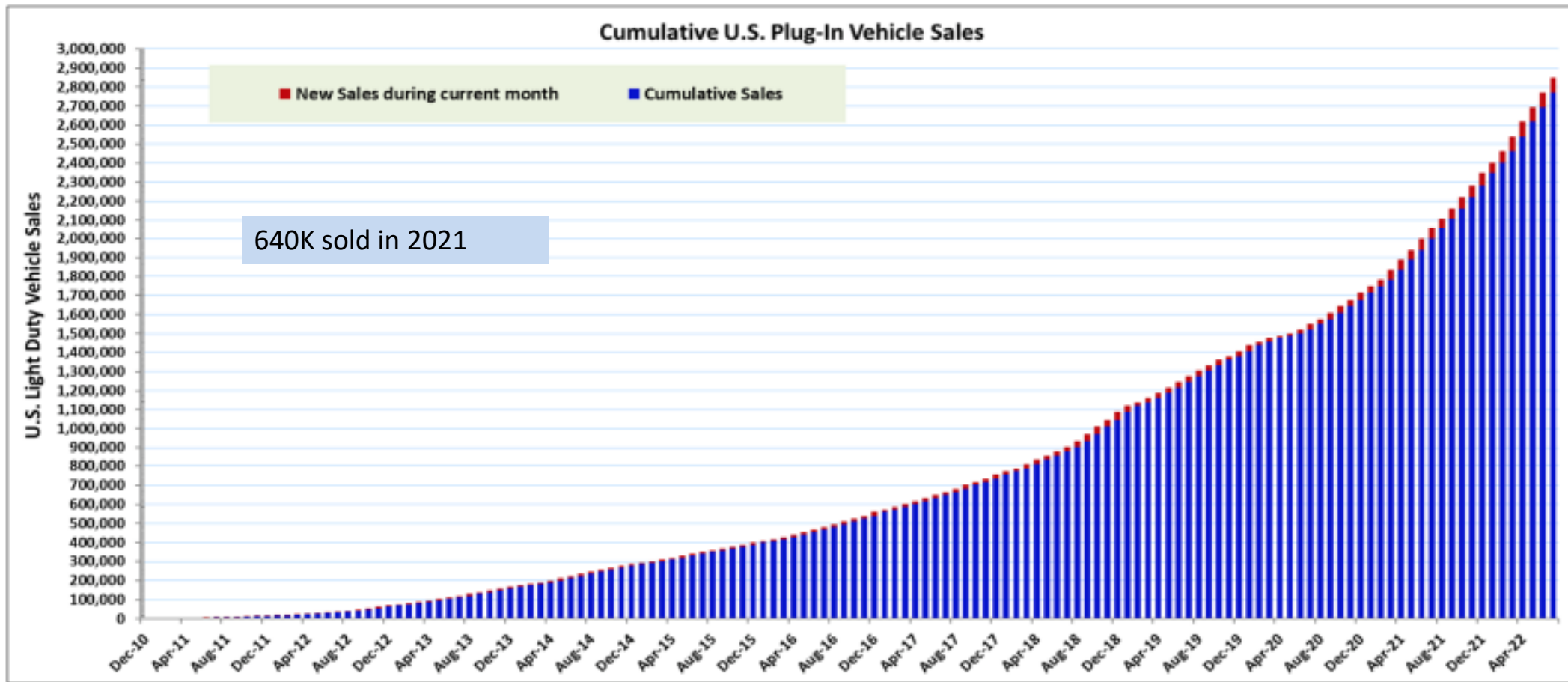




## U.S. EV Sales by Month, 2021 vs 2022

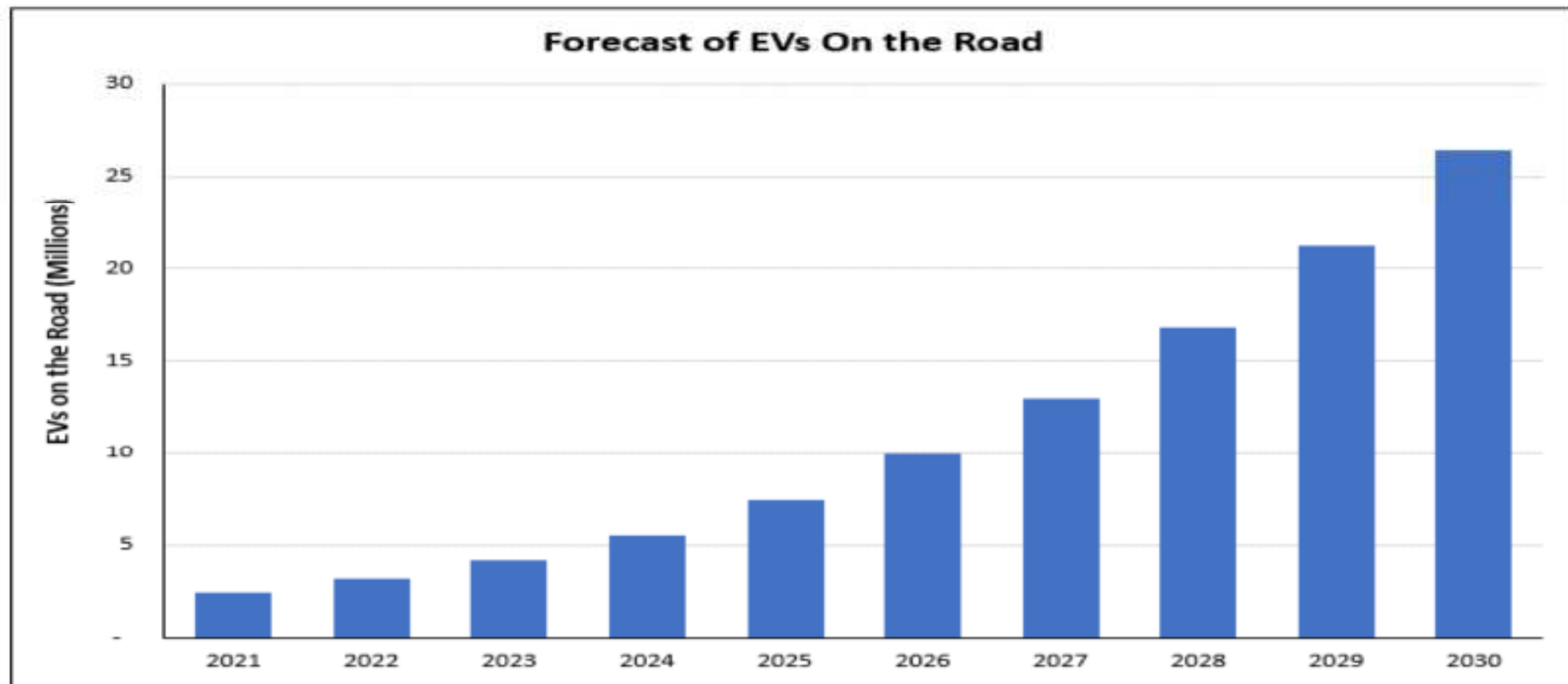


# EV Sales on the Rise



## EEI's View (Pre IRA and Pre-CARB)

Figure 1. EEI Forecast of EV Stock: 26.4 Million EVs on U.S. Roads in 2030



<https://www.eei.org/-/media/Project/EEI/Documents/Issues-and-Policy/Electric-Transportation/EV-Forecast--Infrastructure-Report.pdf>

2011

# U.S. Auto Industry Ramping Up

## AMERICAN GIGAFACTORIES

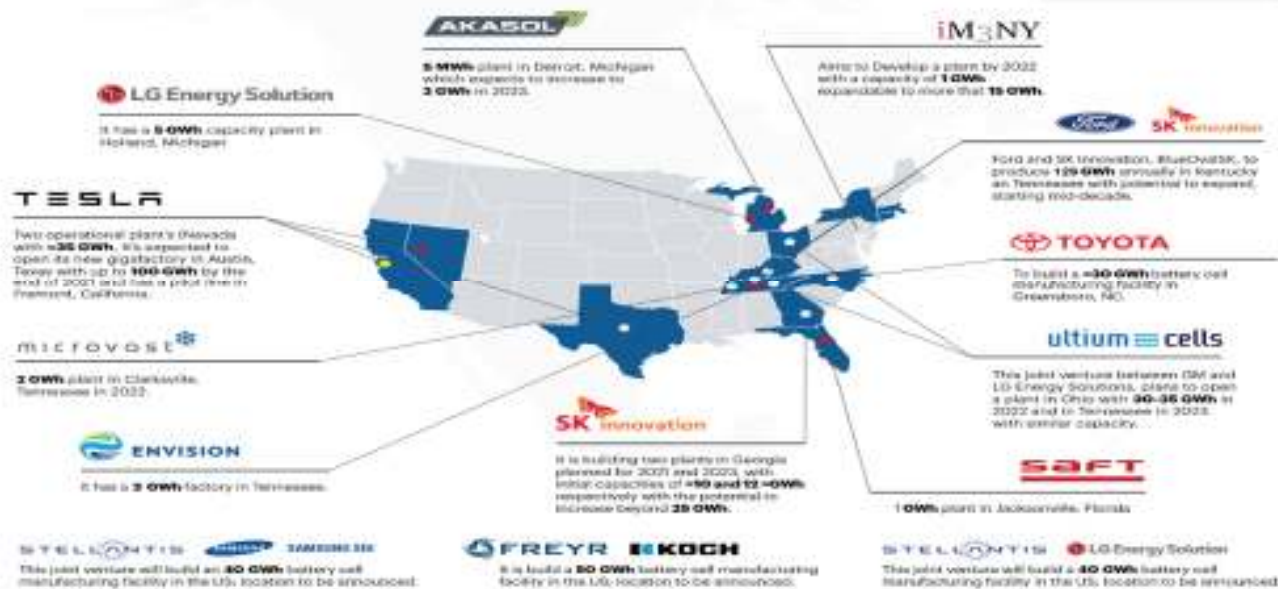


Figure 3 - Operating, Under Construction, or Announced U.S. Battery Manufacturing Capacity

Strong Estimated Financial Results With Potential For Extended Operational Life

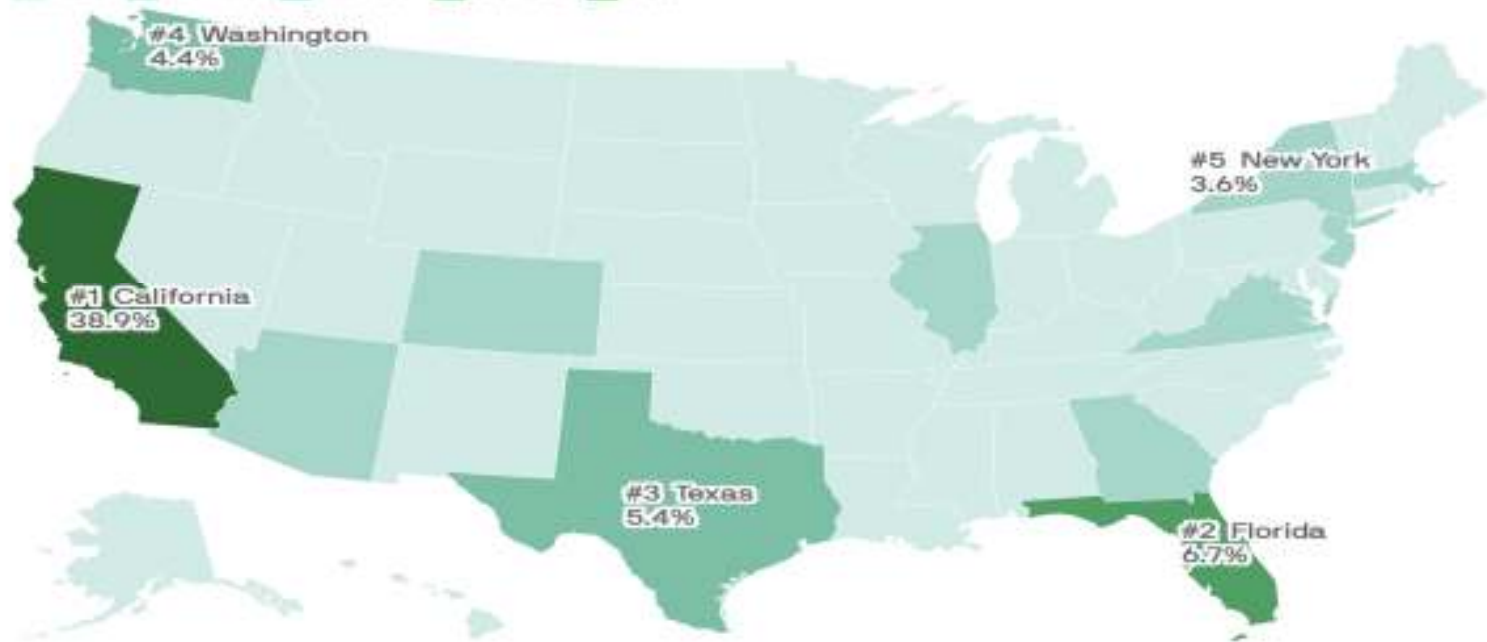


## Where They're Being Sold

### Share of U.S. EVs, by state

As of April 2, 2022

< 2%   2%–4%   4%–6%   6%–8%   ≥ 8%



Data: S&P Global Mobility. Map: Jared Whalen/Axios



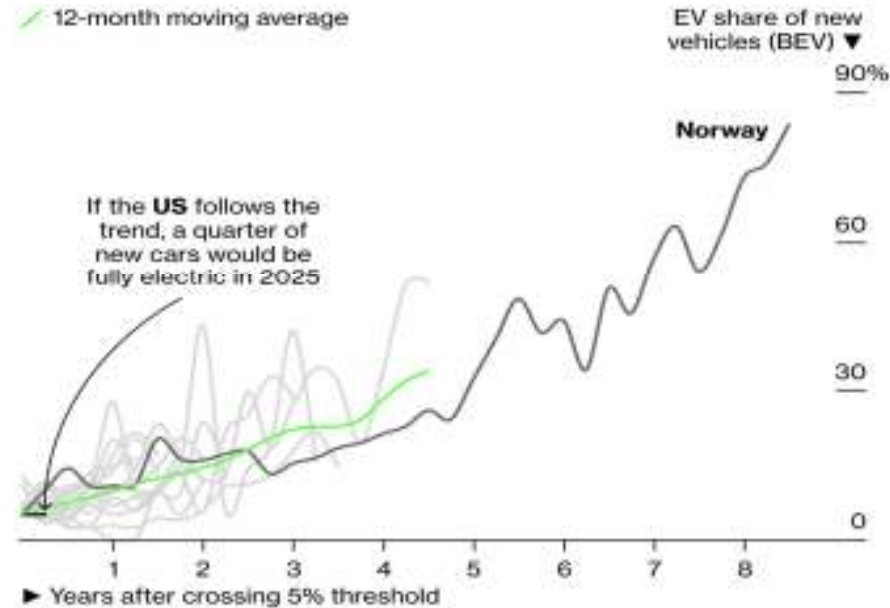
[https://www.axios.com/2022/08/01/states-ev-electric-cars?utm\\_medium=email](https://www.axios.com/2022/08/01/states-ev-electric-cars?utm_medium=email)



# Does 5% Herald a Switch

## How Fast Is the Switch to Electric Cars?

19 countries have reached the 5% tipping point—then everything changes



Sources: BloombergNEF; Bloomberg Intelligence; ACEA; CATARC; OFV; New Zealand Ministry of Transport



<https://www.bloomberg.com/news/articles/2022-07-09/us-electric-car-sales-reach-key-milestone?sref=xfyiaVtX>





## Fleets: Companies Are Beginning to Make the Commitments



Cascadia has 230 miles of range: Sysco intends to electrify 35% of its fleet by 2030



# USPS Just Upped Its First Order to 25K: Commits to 40% of New Purchases



<https://electrek.co/2022/03/25/usps-doubles-order-electric-vehicles-but-buying-inefficient-gas-trucks/>





# Municipalities Committing as Well: Transit Buses



<https://www.electrive.com/2022/06/23/wireless-chargers-help-to-halve-operating-costs-for-link-transit/>



# When Has Garbage Hauling Ever Looked This Good?



**Welcome to  
the refuse  
revolution.**  
Mack® LR Electric

Mack has everything you need to help your refuse fleet go electric for good.

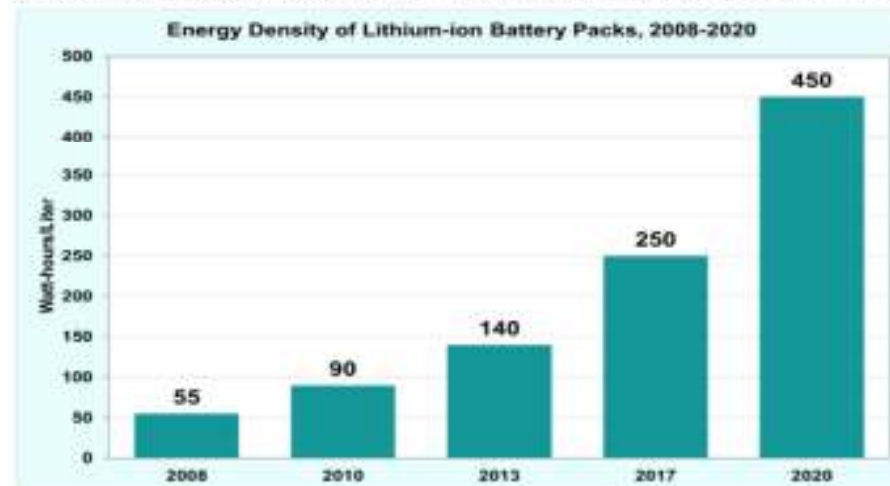
 <b>Step-By-Step Integration</b> >	 <b>Route Optimization Expertise</b> >	 <b>Financial Guidance</b> >	 <b>Total EV Service Support</b> >
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# Batteries Become More Powerful/Energy Dense

## Volumetric Energy Density of Lithium-ion Batteries Increased by More than Eight Times Between 2008 and 2020

Volumetric energy density refers to the amount of energy that can be contained within a given volume. Increasing the volumetric energy density of batteries allows electric vehicles (EVs) to travel further without increasing the size of the battery pack. Conversely, it can allow an EV to travel the same distance with a smaller battery pack, thus saving space, weight, and manufacturing costs. Given the enormous benefit of increasing the energy density of batteries for EVs, there has been heavy investment in battery development by the Department of Energy and private industry that has yielded impressive gains. In 2008, lithium-ion batteries had a volumetric energy density of 55 watt-hours per liter; by 2020, that had increased to 450 watt-hours per liter.



Source: Nitin Muralidharan, Ethan C. Seif, Marm Dixit, Zhijia Du, Rachid Essehli, Ruhul Amin, Jagjit Nanda, Ilias Belharouak, Advanced Energy Materials, [Next-Generation Cobalt-Free Cathodes – A Prospective Solution to the Battery Industry's Cobalt Problem](#), January 2022.



<https://www.energy.gov/eere/vehicles/articles/fotw-1234-april-18-2022-volumetric-energy-density-lithium-ion-batteries>



# The Trajectory Is Clear

---

<b>Nissan LEAF Passenger EV</b>	<b>2010</b> <b>24 kWh</b>
	<b>2016</b> <b>30 kWh</b>
	<b>2018</b> <b>40 kWh</b>
	<b>2019</b> <b>62 kWh</b>

---

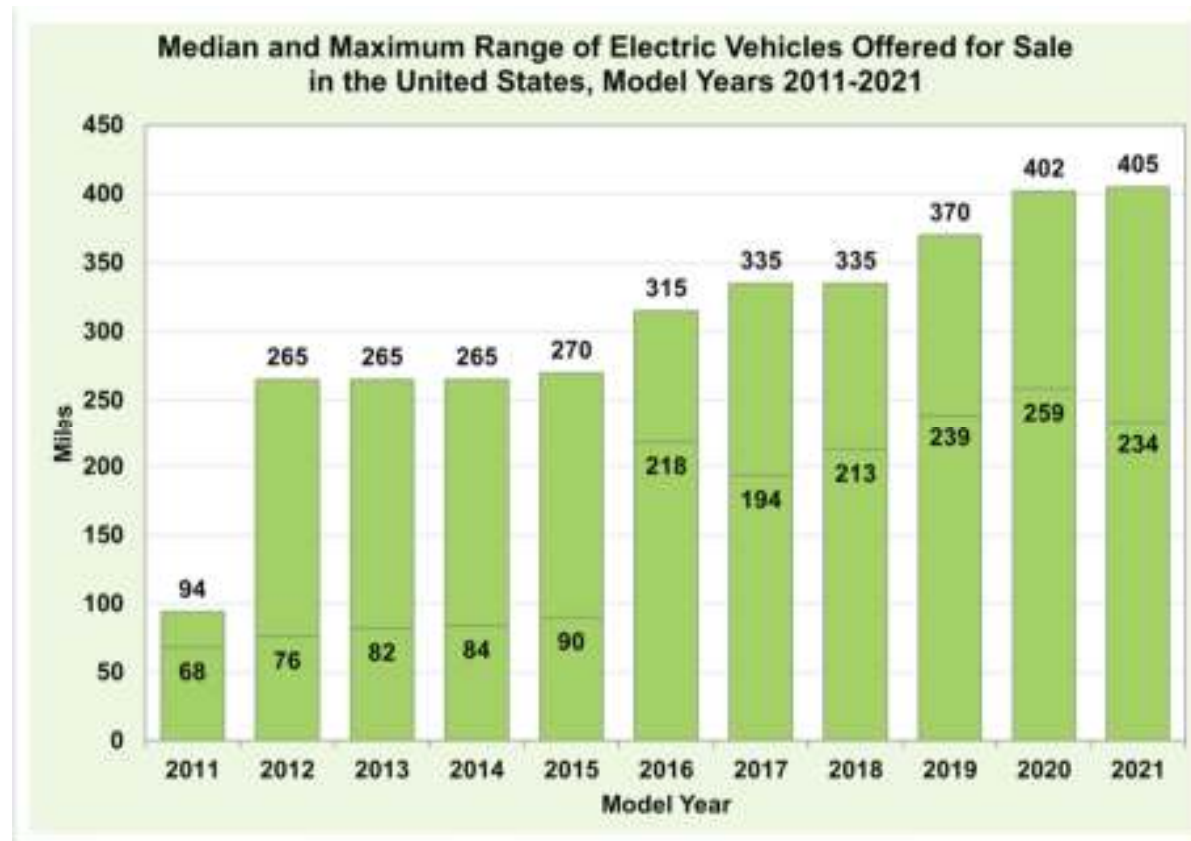
<b>Rivian R1T Electric Pickup Truck</b>	<b>2020 onward</b> <b>105 – 180 kWh</b>
---	--

*Projected increase in battery size from 2010 to 2020 onward*





# Range Has Increased Significantly in Recent Years



<https://www.energy.gov/eere/vehicles/articles/fotw-1220-january-10-2022-model-year-2021-electric-vehicle-longest-range>



## Wireless Charging Allows for Faster/Shorter “Sips” and Longer Operating Hours



MARKETS > AUTOMOTIVE

### Wireless Charging for EV Taxis Launches in Gothenburg

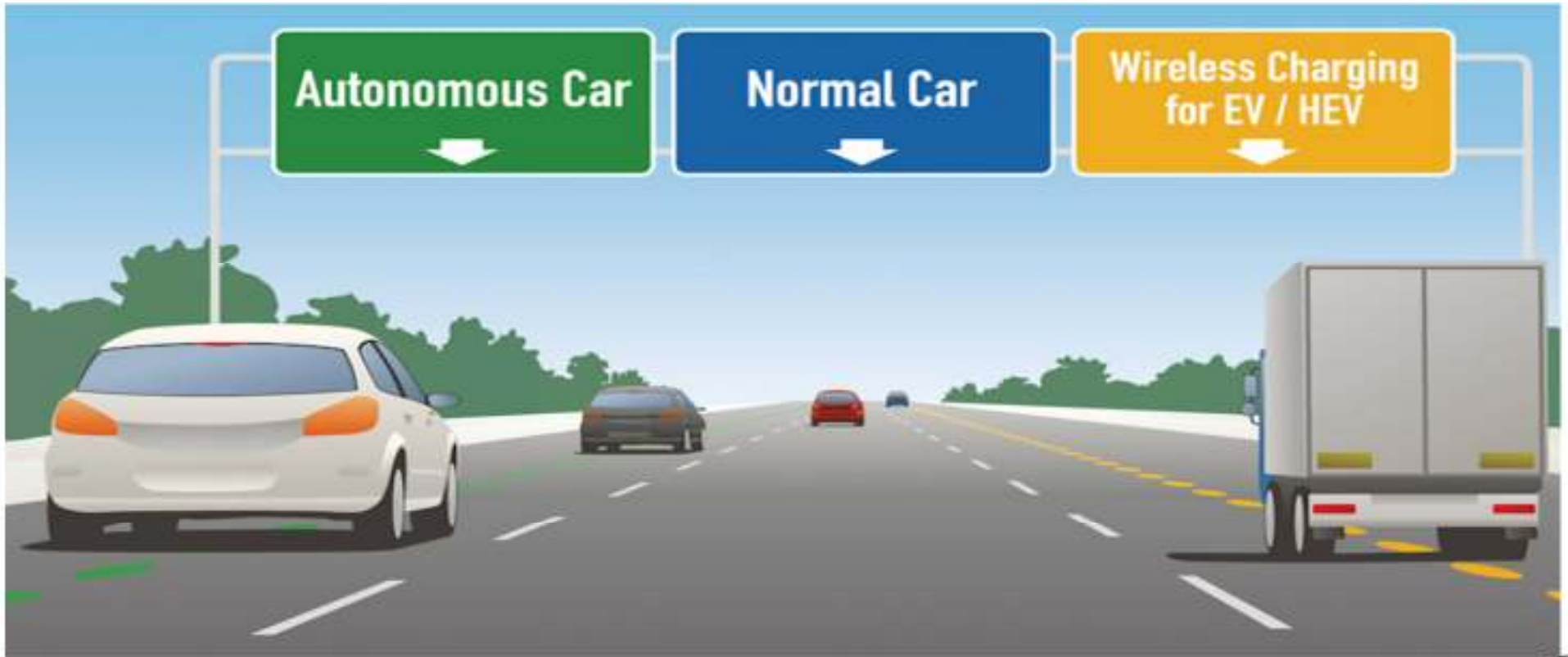
April 8, 2022



<https://www.electronicdesign.com/markets/automotive/article/21237878/electronic-design-wireless-charging-for-ev-taxis-launches-in-gothenburg>



# A Future Scenario From Australia

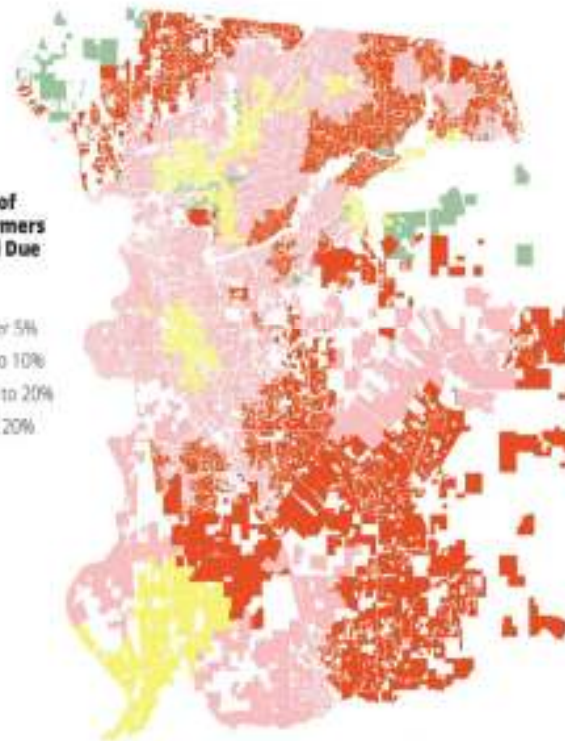
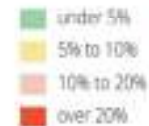


# The Impact on Some Utilities Will be Significant

## EV Impact on SMUD Transformers through 2030

- Under current assumptions, distribution impacts could cost \$50M to \$100M+ to address
- Potential mitigation solutions include EV managed charging

Percent of Transformers Stressed Due to EVs



Source: Smart Electric Power Alliance, Black & Veatch, and SMUD, 2017

[www.sepapower.org](http://www.sepapower.org)

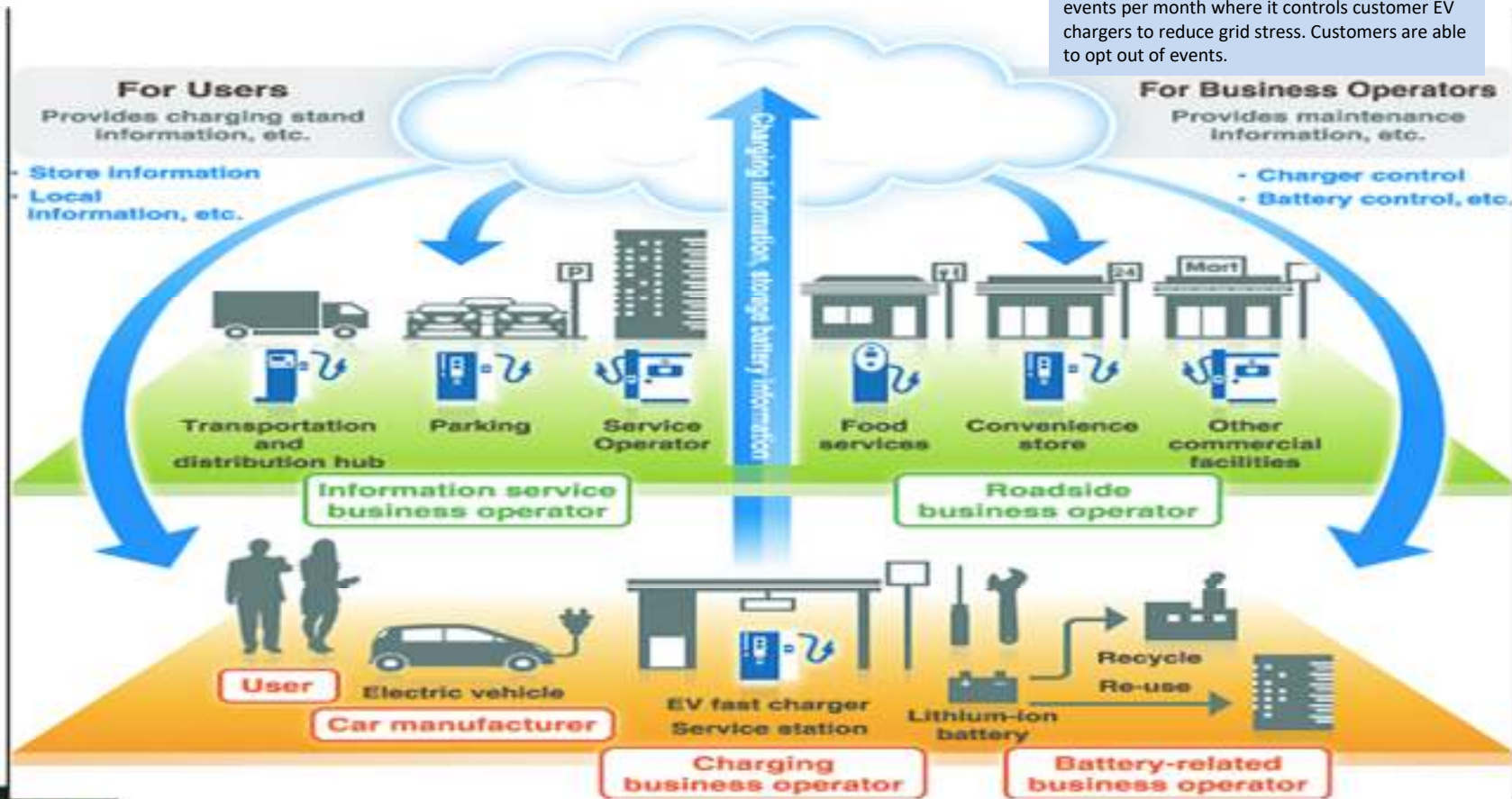
<https://www.peakload.org/assets/36thConf/A1.SEPANVENERGY-%20Managed%20Electric%20Vehicle%20Charging.pdf>





# Smart Charging: Early Stage - Mostly Uni-Directional

In the first year of its Connecticut program, Avangrid could call up to 15 demand response events per month where it controls customer EV chargers to reduce grid stress. Customers are able to opt out of events.



## But Bi-Directional Will Arrive Quickly

155 kWh batteries – can be aggregated and deployed for back-up power or to sell grid services

2 buses; 7 MWh

Montgomery County,  
MD – 326, w/ 1<sup>st</sup> 25  
for 2021/22; Con  
Edison 5;  
CPower/Amplify/Loga  
n Bus for NYC DOE





## One Nissan Leaf Earned \$4,200 Summer 2021 in V2X

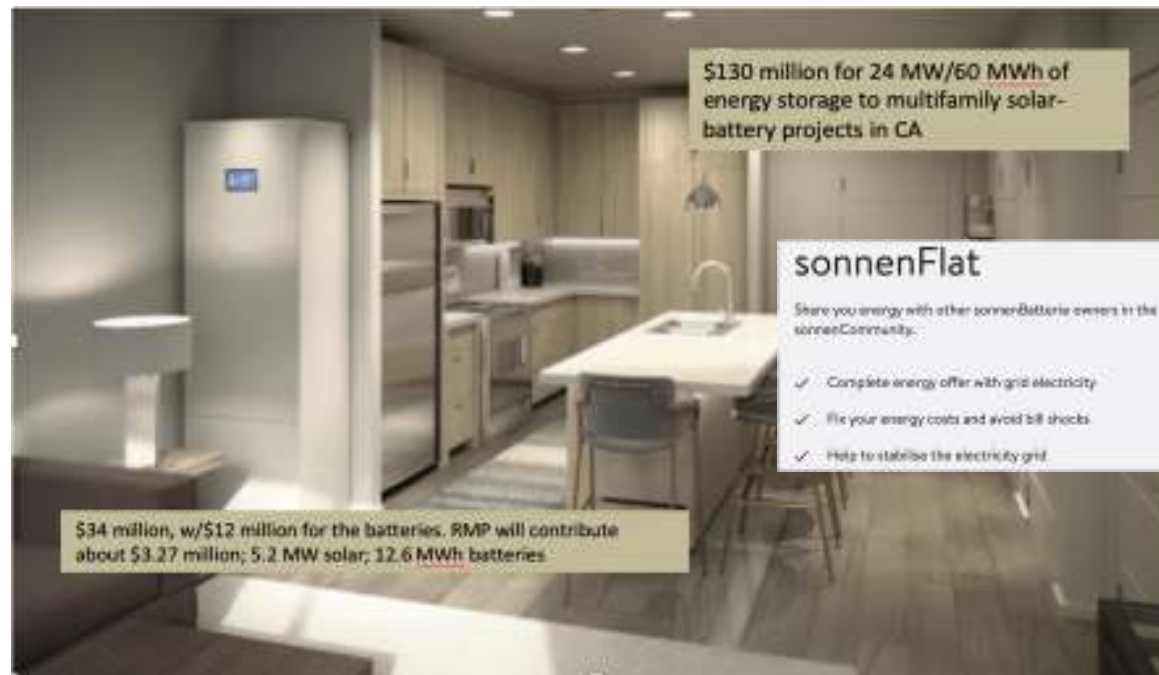


<https://chargedevs.com/newswire/nissan-leaf-earns-4200-in-fermata-energy-v2x-pilot/>

75



## New Models Emerge at the Grid Edge



\$130 million for 24 MW/60 MWh of energy storage to multifamily solar-battery projects in CA

**sonnenFlat**

Share your energy with other sonnenBattery owners in the sonnenCommunity:

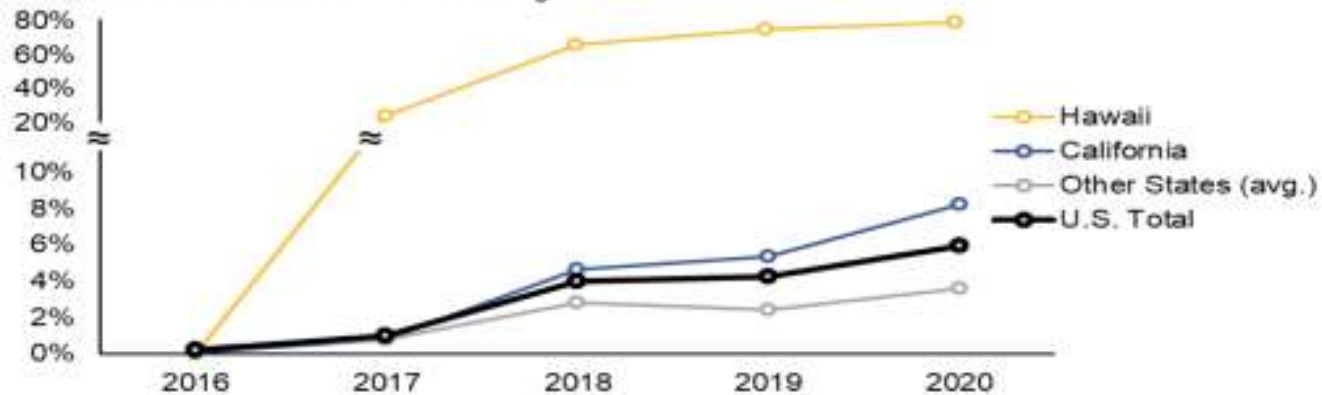
- ✓ Complete energy offer with grid electricity
- ✓ Fix your energy costs and avoid bill shocks
- ✓ Help to stabilise the electricity grid

\$34 million, w/\$12 million for the batteries. RMP will contribute about \$3.27 million; 5.2 MW solar; 12.6 MWh batteries

## On-Site (Residential & Commercial Hybrids)

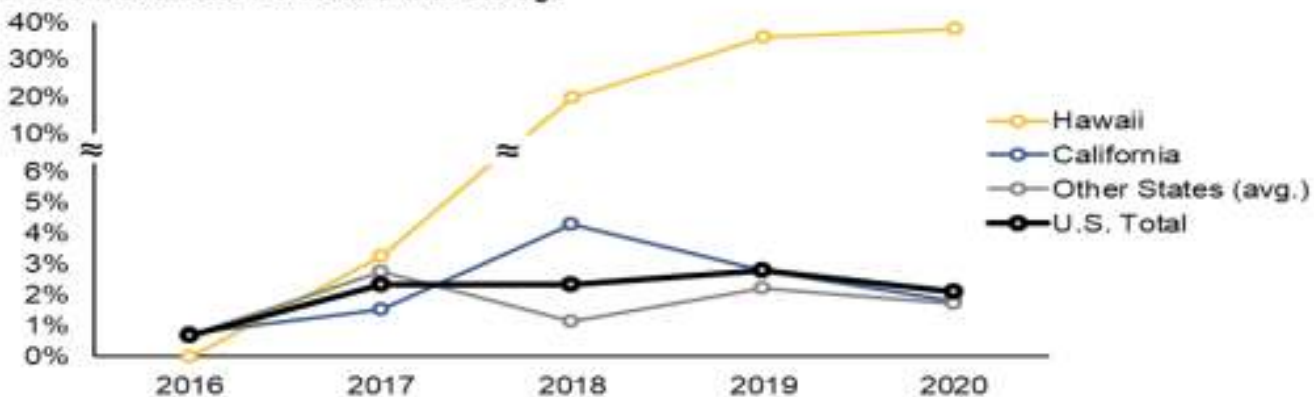
### Residential Storage Attachment Rate

Percent of annual PV installs with storage



### Non-Residential Storage Attachment Rate

Percent of annual PV installs with storage

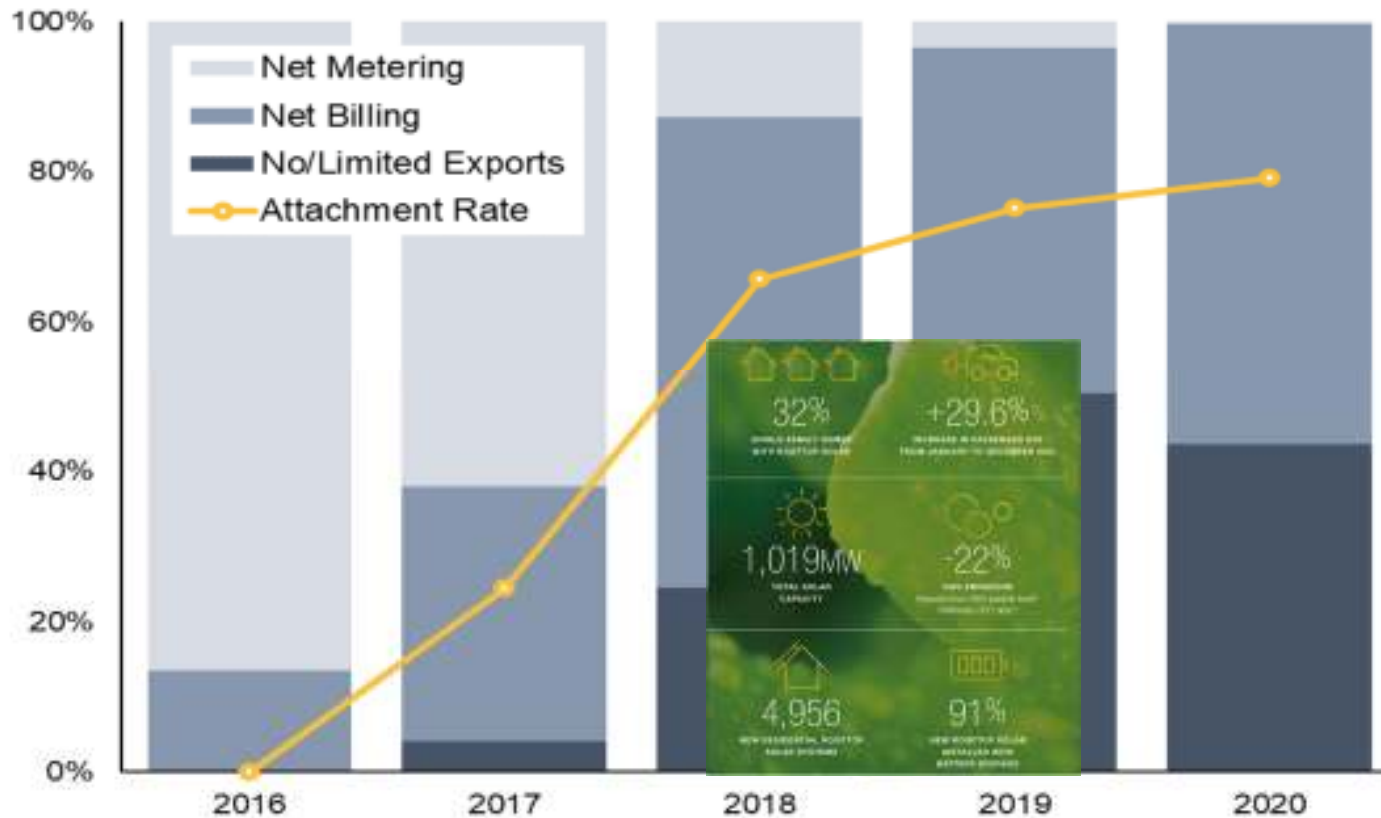


[https://eta-publications.lbl.gov/sites/default/files/btm\\_solarstorage\\_trends\\_final.pdf](https://eta-publications.lbl.gov/sites/default/files/btm_solarstorage_trends_final.pdf)



# Hawaii: The Postcard from Tomorrow?

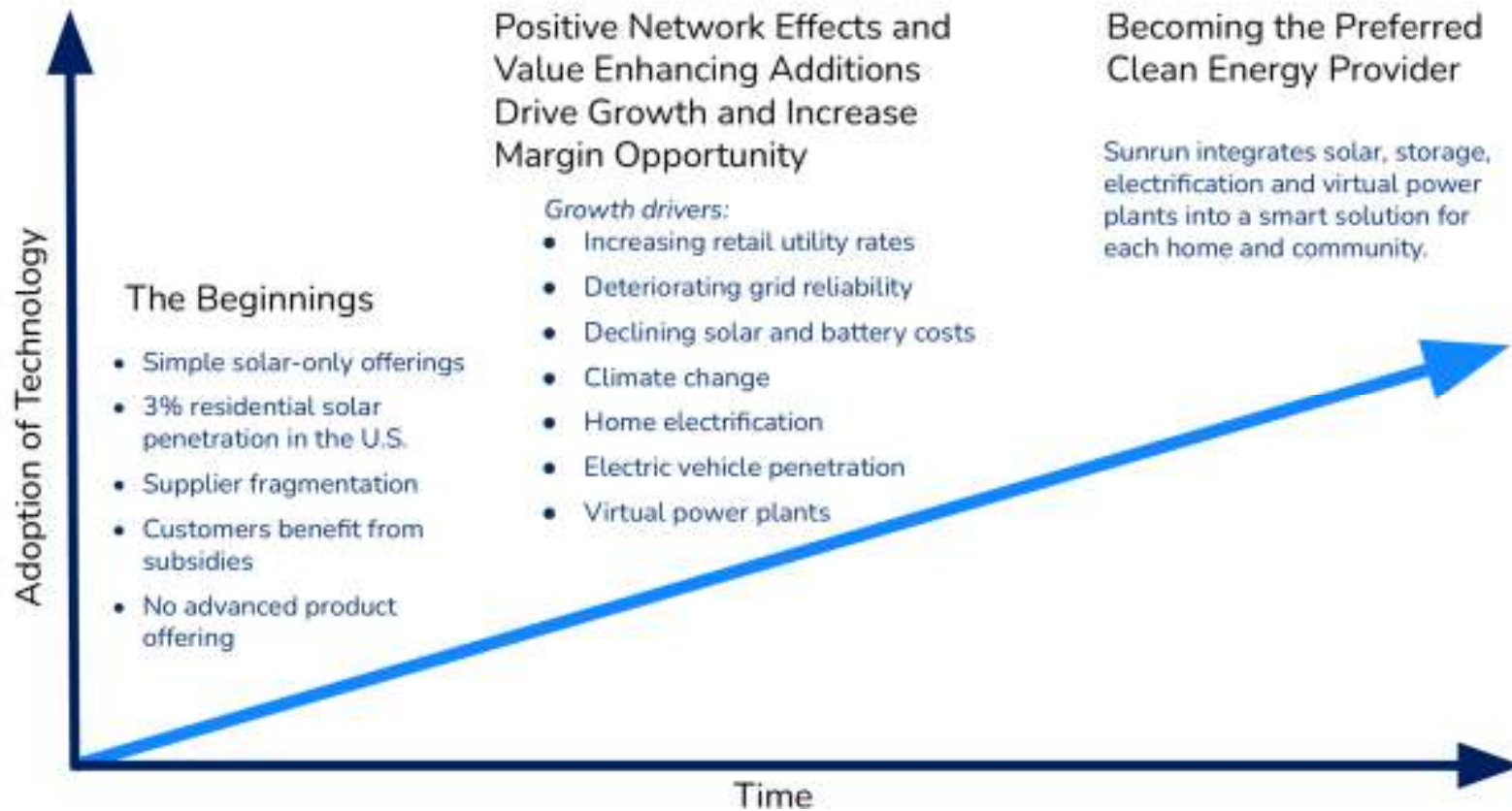
**Mix of PV Interconnection Applications vs. Storage Attachment Rate**  
Percent of residential PV installs (Oahu)



[https://eta-publications.lbl.gov/sites/default/files/btm\\_solarstorage\\_trends\\_final.pdf](https://eta-publications.lbl.gov/sites/default/files/btm_solarstorage_trends_final.pdf)



# SunRun's View of the Migration Path



[https://d1io3yog0oux5.cloudfront.net/\\_e650fb85155475e8405e68705dcb1b4b/sunrun/db/276/2243/pdf/Sunrun+Investor+Presentation+-+August+2022.pdf](https://d1io3yog0oux5.cloudfront.net/_e650fb85155475e8405e68705dcb1b4b/sunrun/db/276/2243/pdf/Sunrun+Investor+Presentation+-+August+2022.pdf)





# What An Integrated Home Looks Like

## Sunrun's High Performance Home Vision

- Full home electrification enables decarbonization and increases the need for a service provider.
- More fuel switching results in larger systems, which have high incremental returns to Sunrun.

- 1 Rooftop Solar Power
- 2 Batteries
- 3 Electric Vehicle Charger
- 4 Smart Circuits
- 5 Heat pump heating & cooling
- 6 Heat pump water heater
- 7 Smart thermostat
- 8 Induction cooktop
- 9 Smart bulbs
- 10 Smart plugs



[https://d1io3yog0oux5.cloudfront.net/\\_e650fb85155475e8405e68705dcb1b4b/sunrun/db/276/2243/pdf/Sunrun+Investor+Presentation+-+August+2022.pdf](https://d1io3yog0oux5.cloudfront.net/_e650fb85155475e8405e68705dcb1b4b/sunrun/db/276/2243/pdf/Sunrun+Investor+Presentation+-+August+2022.pdf)





## Coming to You in 2023



**sunrun**

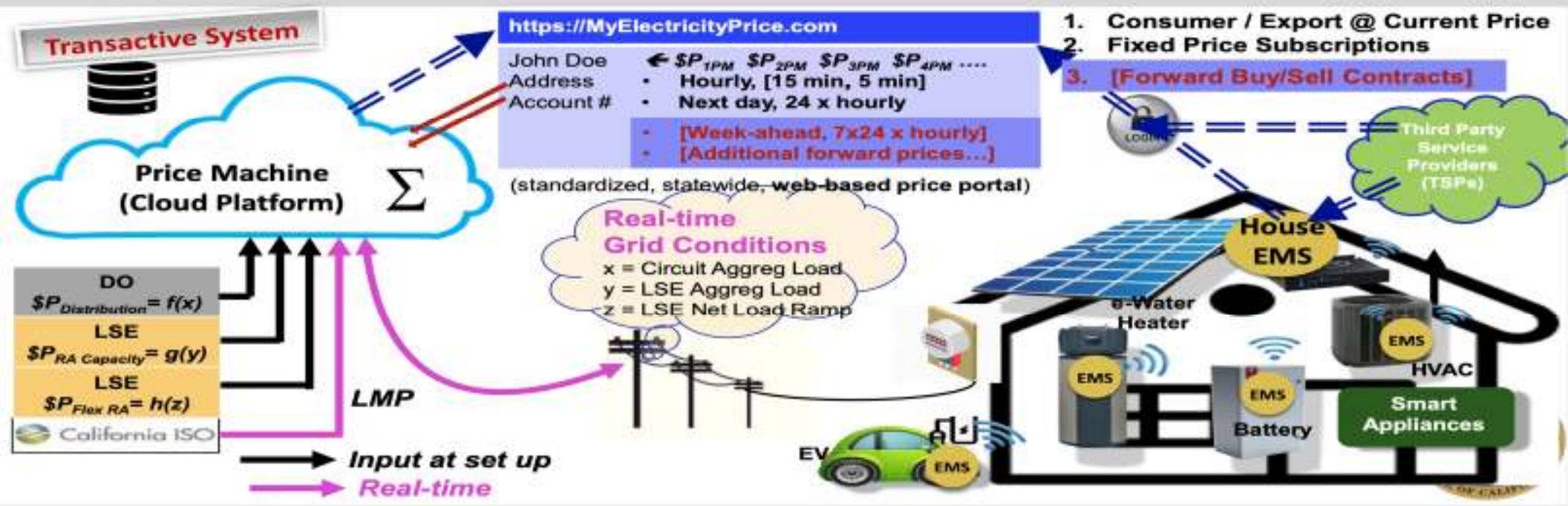


[https://d1io3yog0oux5.cloudfront.net/\\_e650fb85155475e8405e68705dcb1b4b/sunrun/db/276/2243/pdf/Sunrun+Investor+Presentation+-+August+2022.pdf](https://d1io3yog0oux5.cloudfront.net/_e650fb85155475e8405e68705dcb1b4b/sunrun/db/276/2243/pdf/Sunrun+Investor+Presentation+-+August+2022.pdf)



# What Might This Eventually Mean for the Customer?

## Step 6: Introduce Transactive Features



# A Possible Future 'Plug and Play' Approach



Figure 13 Smart Grid Contracts





# The Coordination Challenge w/Competitive Markets

## Lack of Visibility, Situational Awareness and Control



- DO and the ISO do not have visibility and situational awareness about location, status and output of DERs
- DER Operator does not have visibility into distribution system to ensure exported energy is feasible and deliverable
- DO need better visibility into own distribution systems
  - Predict DER behavior
  - Real time DER response
  - Forecast DERs' impacts on grid



<https://pubs.naruc.org/pub/67F0F5A8-F49D-9E86-FD4D-EDDE825B007E>

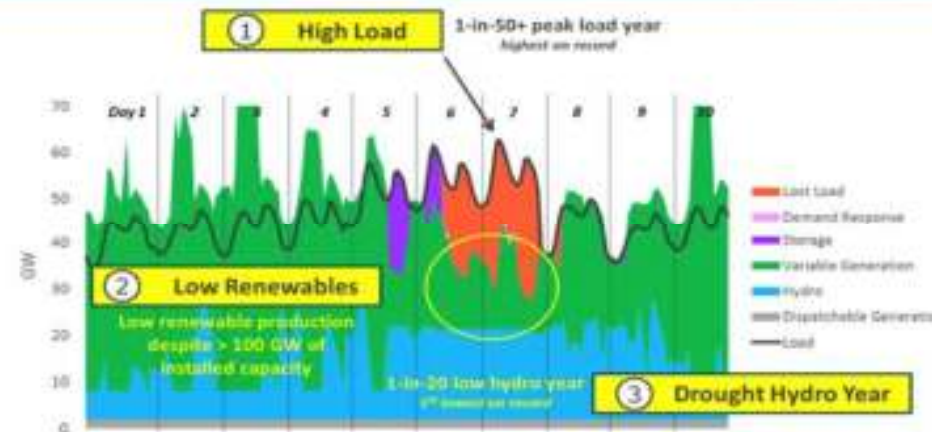


# The Resource Adequacy Challenge – The Reliability Planning Dynamic Shifts



## The nature of the resource adequacy challenge is changing

- + Resource adequacy is a measure of the ability of the bulk grid (generation) to meet a reliability standard across a wide range of system conditions
  - NY uses a 0.1 day / year standard
- + As renewable penetration grows, planning problems shift from traditional need to **meet peak demand hours** (e.g., summer) to new questions of meeting **net demand** (e.g., over multi-day low renewable events)
  - The timing of these needs will change
    - From summer gross peak to winter net peak
    - To account for unexpected high load and low renewable output during planned outages in the shoulder months
- + This new planning problem highlights the need to assess reliability in a time-sequential way over full spectrum of system conditions



### Loss of Load Probability Table

Identifies the probability of each hour to be deficient

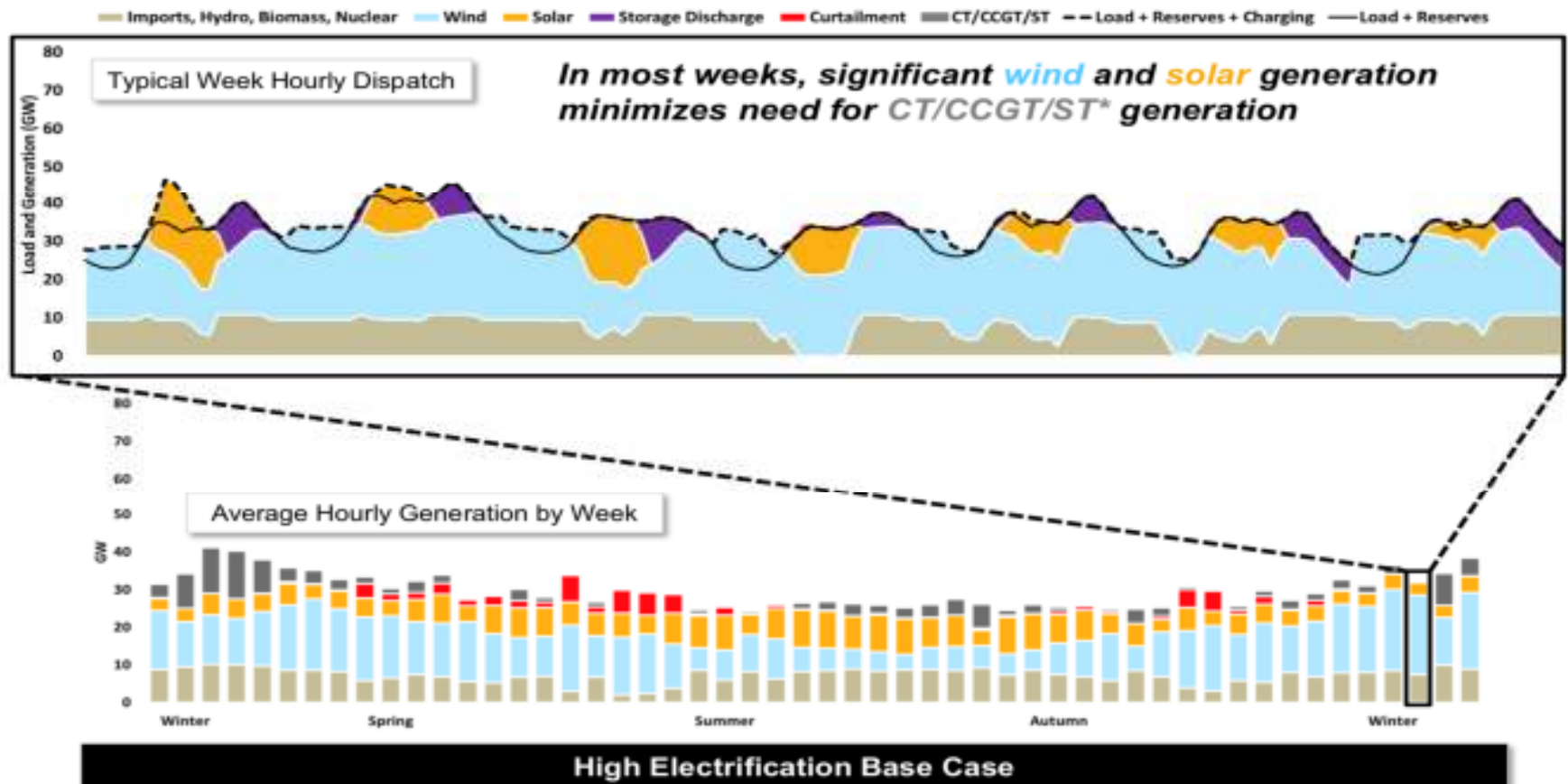
	Hour of the Day																							
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24
Jan																								
Feb																								
Mar																								
Apr																								
May																								
Jun																								
Jul																								
Aug																								
Sep																								
Oct																								
Nov																								
Dec																								

Illustrative



# Most of the Time, You're OK (and Dispatchable Resources Struggle)

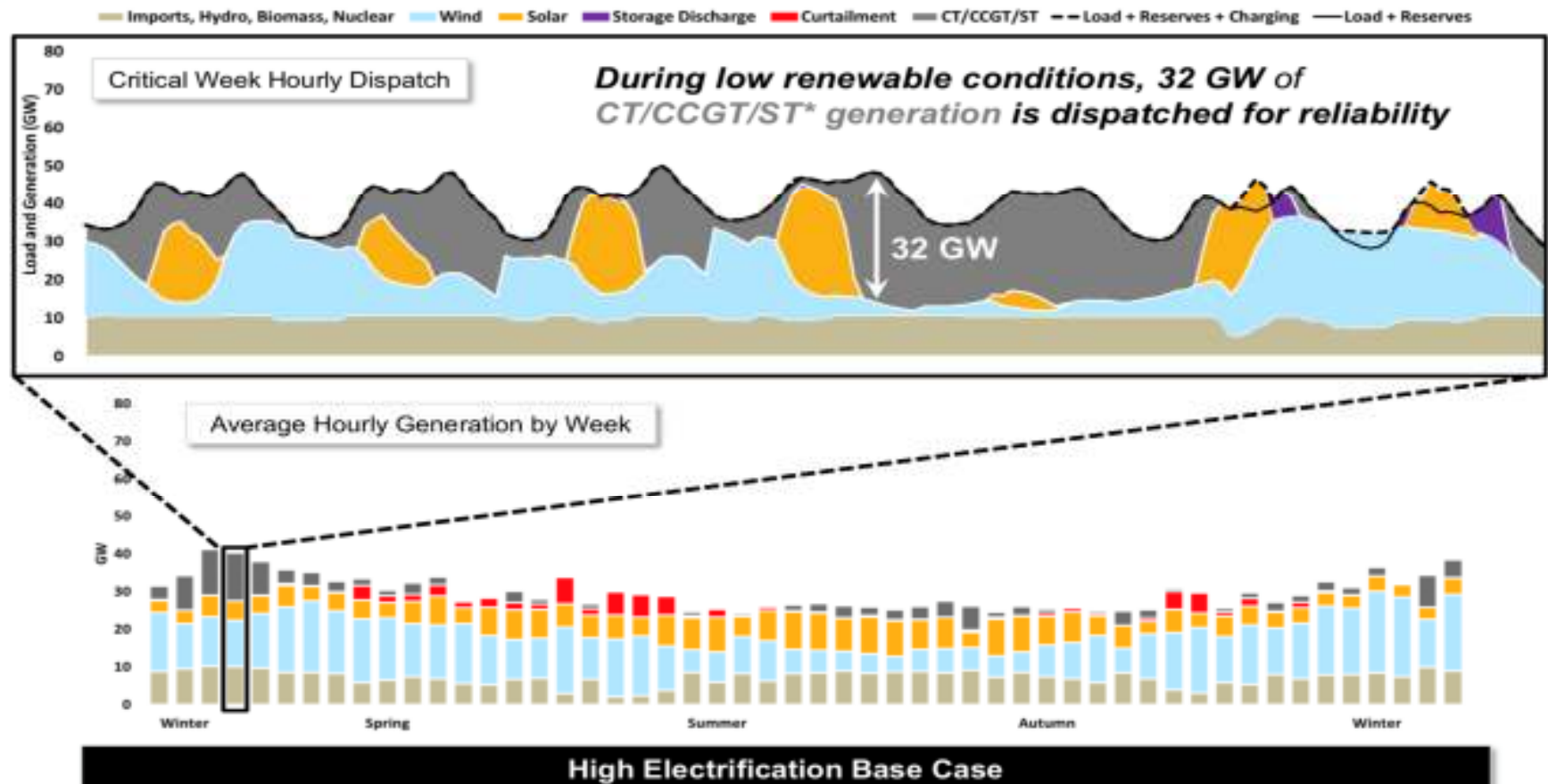
## E3 Case Study: Net Zero New England





But Then There are Those Days...The Resources MUST Show Up

## E3 Case Study: Net Zero New England



**We Can't Not Make Decisions, But We Can Strive to Preserve As Much Optionality as Possible**

